

WESTERN REGIONAL ENTERPRISE NETWORK

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2016 Regional Economic Profile

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Cover Photo: Yarmouth & Acadian Shores Tourism Association

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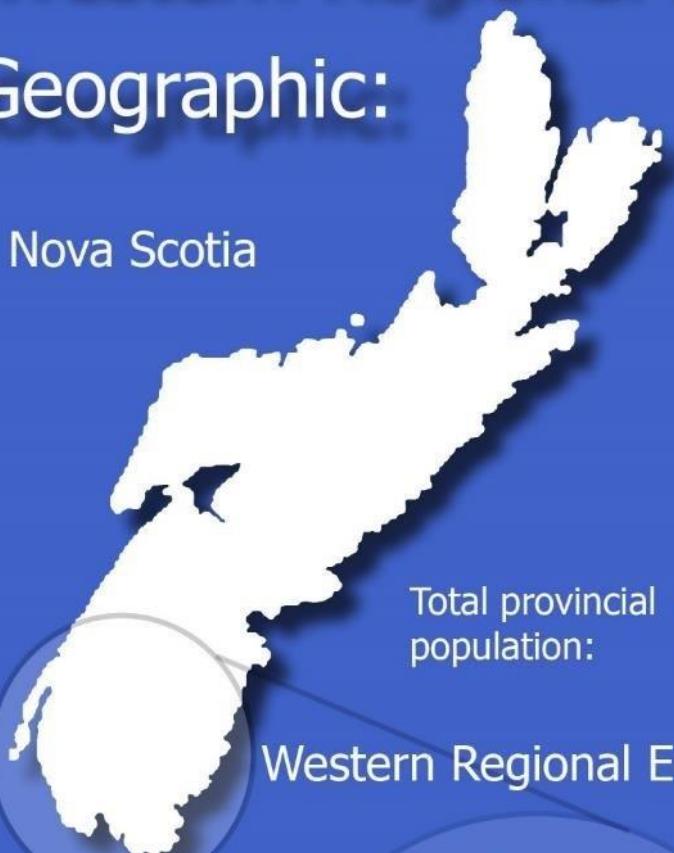
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Western Regional Enterprise Network

Geographic:

Nova Scotia



The Western Regional Enterprise Network (WREN) is a partnership made up of 6 neighbouring municipalities. Through collaboration, these communities will develop economic strategies, co-ordinate economic development efforts within the region, and focus on helping local businesses grow.

Total provincial population: **969,628**

Western Regional Enterprise Network region

Total regional population: **51,586**



2.6% of non-resident workers commute to the Western Regional Enterprise Network region

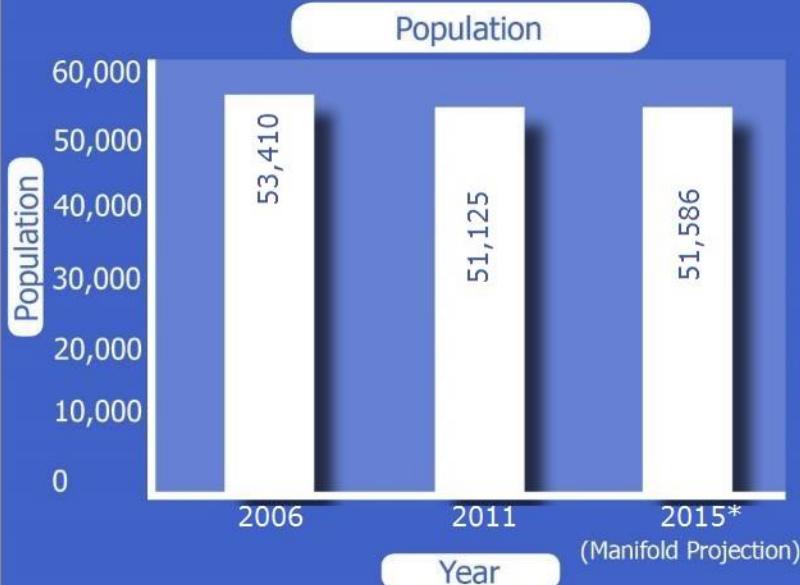


1.9% of resident workers commute outside the Western Regional Enterprise Network region



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inspiring economic sustainability®

Demographic:



The WREN region has decreased in population since 2006. The regional population is slightly older than the provincial average. Average dwelling value is below the provincial average.



48 Median Age

Nova Scotia median age is 45

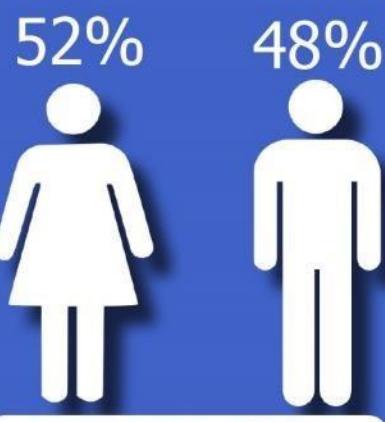
Average value
of dwelling
\$262,724



Residents that had moved within the previous year



Residents that had moved within the previous 5 years



Labour Force:



The WREN region is home to a labour force over 25,000 strong with a labourshed over 35,000. The participation and employment rates are below the Nova Scotia average while the unemployment rate is above the province. Median and Average household incomes are lower than those of the province.



Median household income
\$48,735

Average household income
\$61,021

Key Sectors by Industry



Agriculture,
forestry,
fishing &
hunting



Retail trade



Health care &
social
assistance



Manufacturing



Educational
Services

Key Sectors by Occupation



Sales & Service



Natural resources,
agriculture and
production occupations



Trades, transport &
equipment operators &
related



Business, finance &
administration

1 Introduction

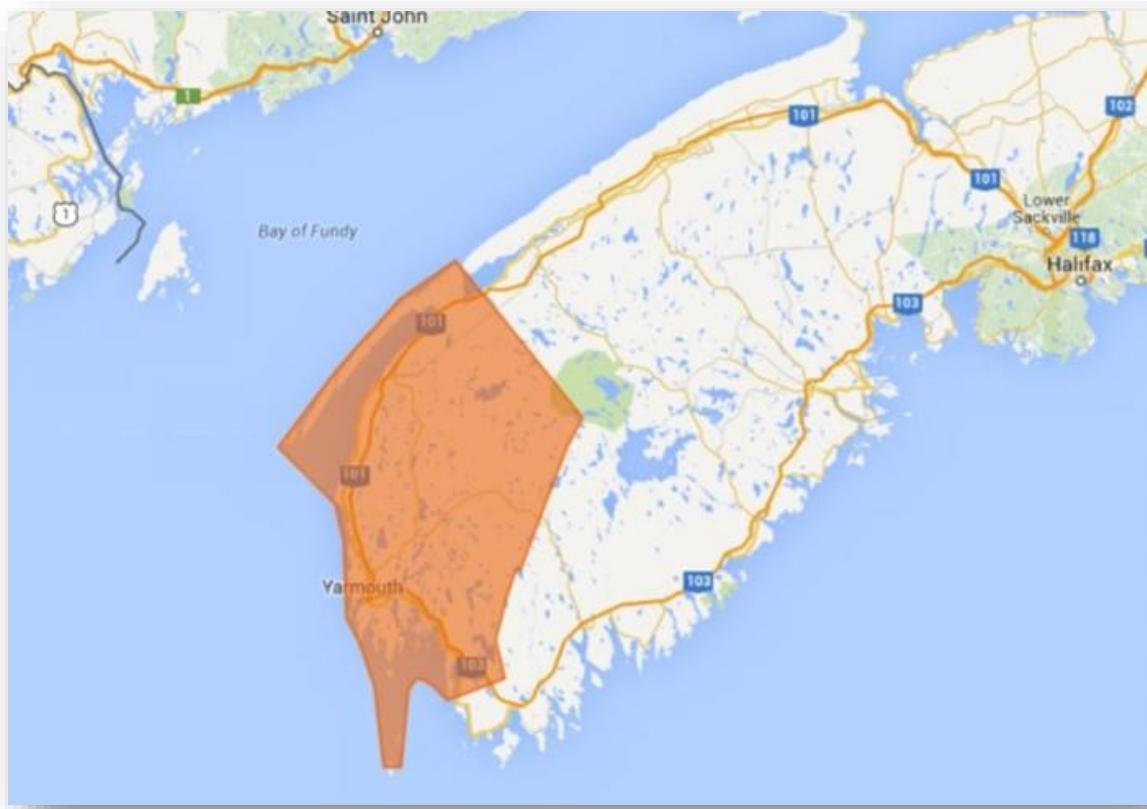
The Western Region includes the towns of Digby and Yarmouth and the municipalities of Argyle, Clare, Digby and Yarmouth. These communities have agreed to work collaboratively together by forming one of the province's first Regional Enterprise Networks (RENs).

The Nova Scotia government and the six member municipalities named a nine-member board of directors to oversee the new Western REN in early 2014. A public-private partnership, the Western Regional Enterprise Network (Western REN) is constantly networking to develop new relationships, and exploring innovative ways to overcome challenges in the regional business climate.

1.1 Location

The Western Region is located on the south-western tip of Nova Scotia. The region is separated from New Brunswick by the Bay of Fundy to the north. Halifax is just over 200 kilometres from the Western Region.

Figure 1: Western Region Location Map



Source: Western REN from Google Maps

1.2 Climate

The area has an oceanic climate as the maritime influences temper any major hot or cold fluctuations. There is little snow accumulation during the winters because of the mild temperature. Precipitation is significant and distributed throughout the year, while summers are relatively mild. For more detailed climate information, see the South West Nova Scotia (SWNS) Weather Study, 2014:

https://dl.dropboxusercontent.com/u/84735653/SWNS_Weather_Study_Summary_2014.pdf

Table 1: Western Region Average Temperature (°C)¹

Temperature	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Daily Average (°C)	-3	-2.7	0.3	5.1	9.7	13.8	16.8	17	14.1	9.4	5.2	0.2
Standard Deviation	2	1.6	1.2	1.2	1	0.8	0.9	0.8	1	1.1	1.2	1.8
Daily Maximum (°C)	0.8	1.1	4	9	13.9	18	20.9	21.1	18.2	13.3	8.7	3.8
Daily Minimum (°C)	-6.9	-6.5	-3.4	1.2	5.5	9.6	12.7	12.9	10	5.6	1.6	-3.5

Source: Environment Canada, YARMOUTH A * Weather Station, <http://bit.ly/S0FkYG>

Table 2: Western Region Average Precipitation²

Precipitation	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Rainfall (mm)	68.7	63.4	85.6	92	100.6	94.8	88.4	84.3	94.9	112.4	130.5	93.9
Snowfall (cm)	68.5	45.8	29.9	9.8	0.3	0	0	0	0	0.1	9.2	43.7
Precipitation (mm)	127.3	101.8	115.5	101.4	100.9	94.8	88.4	84.3	94.9	112.5	139.3	131.8

Source: Environment Canada, YARMOUTH A * Weather Station, <http://bit.ly/S0FkYG>

¹ Annual average, 1981-2010.

² Annual average, 1981-2010.

1.3 Provincial Time Zone Advantage

Nova Scotia is your near shore location, positioned halfway between the United Kingdom and California. Nova Scotia is part of the Atlantic Time zone, (EST + 1 hour) which offers real time access to international markets through an overlapping workday with the US and Europe. From Nova Scotia, one can do business with Western Europe and across North America on the same work day – a strategic business advantage.

In addition to the time zone advantage, Nova Scotia offers advantages for doing business with markets around the world; providing accessibility to Global Markets. Nova Scotia is positioned as the gateway to North America and as a global shipping centre, Nova Scotia offers you access to the United States and European markets. You can fly to Boston in 90 minutes, New York in 2 hours and to London, UK in 5 hours. Nova Scotia offers a geopolitical stability you can take comfort in.



2 Demographics

2.1 Population Size and Growth

Table 3: Population Change

	2001	2006	2011	2015*
Western Region Population Count	54,983	53,410	51,125	51,586
% Change from Previous Census	/	-2.86%	-4.27%	/
	2001	2006	2011	2015*
Nova Scotia Population Count	932,491	937,869	944,469	969,628
% Change from Previous Census	/	0.57%	0.7%	/

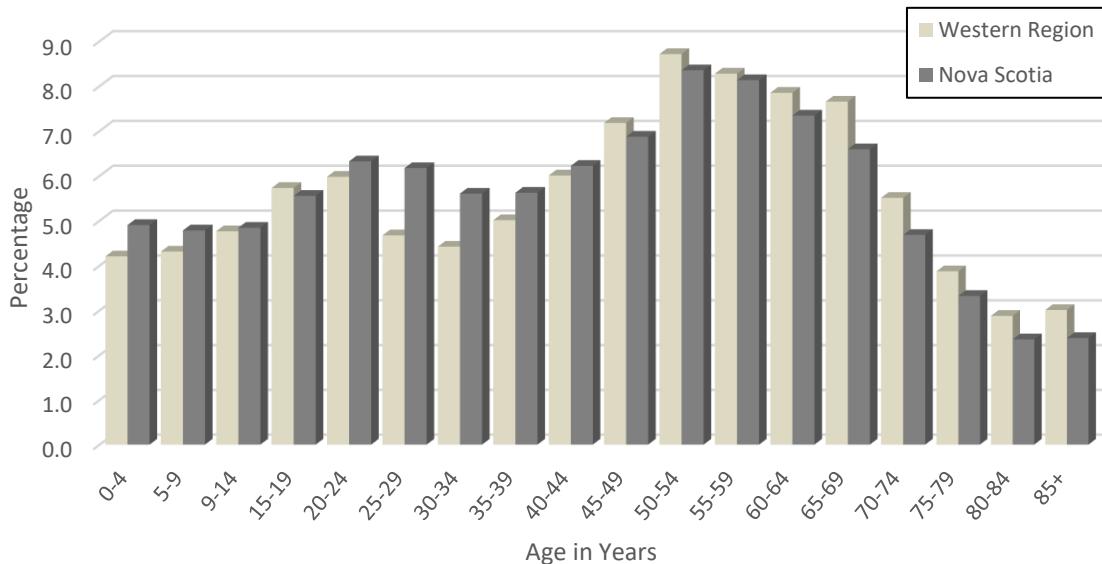
Source: Statistics Canada Table 051-0062.

* Estimated Western REN from Manifold Data Mining Inc. Superdemographics (2016)

2.2 Age Profile

In 2015, Western Region had an older population compared to the provincial average. The median age in the area was 48.4, compared to 45.0 in Nova Scotia, and the average age was 44.8 compared to the provincial figure of 42.6.

Figure 2: Age Distribution Chart, 2015



Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016)

Table 4: Age Distribution, 2015

Characteristics	Western Region	Western Region (%)	Nova Scotia (%)
Total Population by Age	51,586	100.0	969,628
0-4	2,168	4.2	4.9
5-9	2,223	4.3	4.8
9-14	2,456	4.8	4.8
15-19	2,954	5.7	5.6
20-24	3,083	6.0	6.3
25-29	2,409	4.7	6.2
30-34	2,279	4.4	5.6
35-39	2,584	5.0	5.6
40-44	3,098	6.0	6.2
45-49	3,702	7.2	6.9
50-54	4,494	8.7	8.4
55-59	4,269	8.3	8.1
60-64	4,049	7.8	7.3
65-69	3,947	7.7	6.6
70-74	2,841	5.5	4.7
75-79	1,996	3.9	3.3
80-84	1,484	2.9	2.4
85+	1,551	3.0	2.4

Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016)

2.3 Language Characteristics

Table 5 indicates that 30% of people in the Western Region identify as bilingual, compared to 10% of people province wide.

Table 5: Language Characteristics, 2015

Characteristics	Western Region	Western Region (%)	Nova Scotia (%)
Total population	51,586	100	969,628
English only	35870	69.5	89.5
French only	196	0.4	0.1
English and French	15494	30.0	10.3
Neither English nor French	25	0.0	0.2

Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016)

2.4 Mobility Characteristics

Residents in the Western Region show lower mobility rates compared to the province. Estimates indicate that those moving to the Western Region are more likely to be moving from another community within Nova Scotia.

Table 6: Western Region Mobility Rates, 2015

Characteristics	Western Region	Western Region (%)	Nova Scotia (%)
Mobility status – place of residence one year ago			
Total population 1 year ago ³	51,586	100	969,628
Non-movers ⁴	46,757	90.6	88.3
Movers ⁵	4,829	9.4	11.7
Non-migrants ⁶	2,738	5.3	7.3
Migrants ⁷	2,091	4.1	4.4
Migrants within Canada	2,030	3.9	3.8
Migrants within Nova Scotia	1,483	2.9	2.2
Migrants from outside Nova Scotia	547	1.1	1.7
Migrants from outside Canada	61	0.1	0.6
Mobility status – place of residence status five years ago			
Total population 5 years ago	51,586	100	969,628
Non-movers	38,639	74.9	66.3
Movers	12,947	25.1	33.7
Non-migrants	7,962	15.4	19.3
Migrants	4,985	9.7	14.4
Migrants within Canada	4,823	9.3	12.4
Migrants within Nova Scotia	3,101	6.0	6.3
Migrants from outside Nova Scotia	1,722	3.3	6.0
Migrants from outside Canada	163	0.3	2.0

Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016)

³ Refers to the relationship between a person's usual place of residence on Census Day and his or her usual place of residence one year earlier. A person is classified as a non-mover if no difference exists. Otherwise, a person is classified as a mover and this categorization is called Mobility status (1 year ago). Within the category of movers, a further distinction is made between non-migrants and migrants; this difference is called migration status.

⁴ Non-movers are persons who, on Census Day, were living at the same address as the one at which they resided one year earlier.

⁵ Movers are persons who, on Census Day, were living at a different address from the one at which they resided one year earlier.

⁶ Non-migrants are movers who, on Census Day, were living at a different address, but in the same census subdivision (CSD) as the one they lived in one year earlier.

⁷ Migrants are movers who, on Census Day, were residing in a different CSD one year earlier (internal migrants) or who were living outside Canada one year earlier (external migrants).

2.5 Level of Education

Nova Scotia is home to ten universities & thirteen community college campuses through the Nova Scotia Community College (NSCC). The NSCC has the Burridge Campus within the Western Region. Year after year, Nova Scotia's universities have been awarded top honours by Maclean's Magazine Guide to Canadian Universities - ranking three of the universities in the top ten for undergraduate universities in Canada.

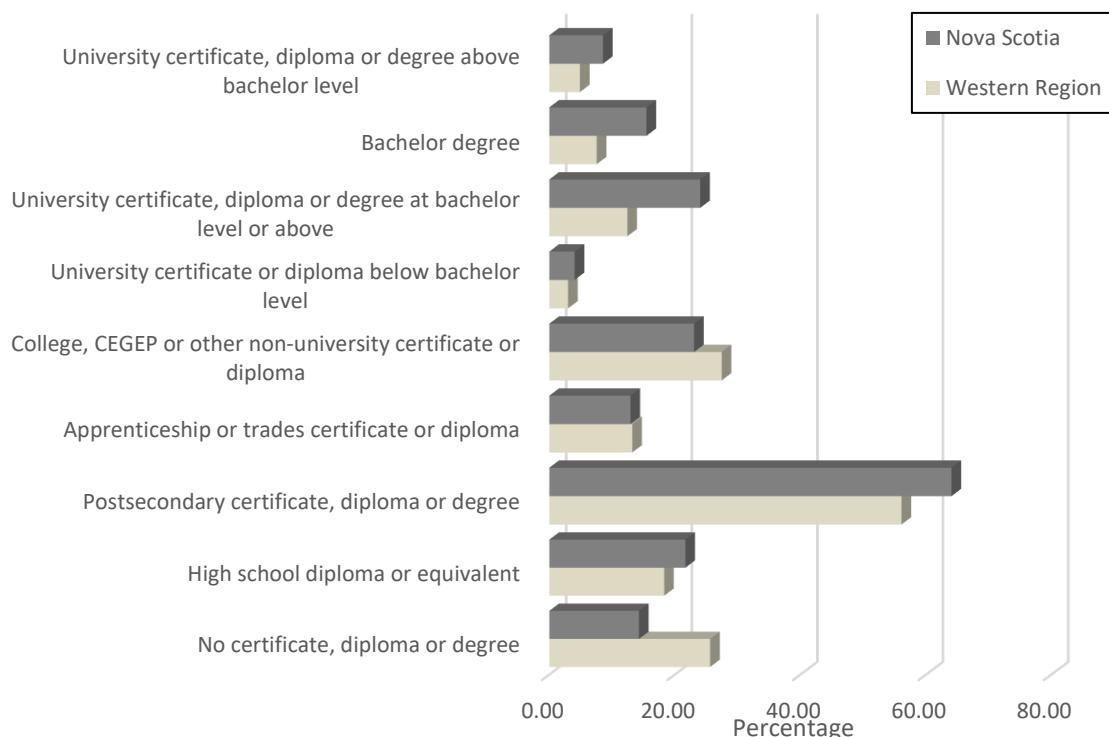
Within the Western Region is Université Sainte-Anne, which is the only French-language post-secondary institution in Nova Scotia. The main campus is located in Church Point, with 4 satellite campuses throughout the province.

In 2011, the provincial government of Nova Scotia announced a new Immigration Strategy that will see the number of immigrants in Nova Scotia double by the year 2020. The goal of government is to work closely with employers, community organizations and labour to ensure the province attracts immigrants whose skills are most needed in the workforce.



Figure 3 and Table 7 indicate the level of educational attainment in Western Region in 2015. Over 70% of Western Region residents have a certificate, diploma or degree. The percentage of persons with a College, CEGEP or other non-university certificate or diploma is slightly higher than the Nova Scotia average.

Figure 3: Educational Attainment, 2015



Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016)

Table 7: Education Attainment, 2015

Characteristics⁸	Western Region	Western Region (%)	Nova Scotia (%)
Total population 25 to 64 years	27,203	100.0	523,574
No certificate, diploma or degree	7,249	26.6	14.3
High school certificate or equivalent	5,446	20.0	21.7
Postsecondary certificate, diploma or degree	14,508	53.3	64.1
Apprenticeship or trades certificate or diploma	3,566	13.1	12.9
College, CEGEP or other non-university certificate or diploma	7,113	26.1	23.1
University certificate or diploma below bachelor level	820	3.0	4.0
University certificate or degree	3,009	11.1	24.0
Bachelor's degree	1,850	6.8	15.5
University certificate or diploma above bachelor level	1,160	4.3	8.6

Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016)



⁸ By highest certificate, diploma or degree obtained.

2.6 Income

Table 8 indicates that, in 2015, the average and median total income levels were lower in the Western Region than in Nova Scotia.

Table 8: Total Income Levels, 2015

Characteristic	Western Region	Western Region (%)	Nova Scotia (%)
Total population 15 years and over	44,737	100	828,846
Without income	2,357	5.3	4.6
With income	42,381	94.7	95.4
Under \$5,000	3,275	7.3	8.1
\$5,000 to \$9,999	4,564	10.2	9.1
\$10,000 to \$14,999	4,950	11.1	9.4
\$15,000 to \$19,999	6,193	13.8	10.4
\$20,000 to \$29,999	7,833	17.5	14.8
\$30,000 to \$39,999	6,568	14.7	13.3
\$40,000 to \$49,999	4,389	9.8	10.3
\$50,000 to \$59,999	2,537	5.7	7.5
\$60,000 to \$79,999	2,535	5.7	8.7
\$80,000 to \$99,999	1,182	2.6	4.5
\$100,000 and over	713	1.6	3.9
\$100,000 to \$124,999	438	1.0	2.1
\$125,000 and over	275	0.6	1.9
Characteristic	Western Region	Nova Scotia	
Median income (\$) of total population 15 years and over	\$25,931	\$30,771	
Average income (\$) of total population 15 years and over	\$33,237	\$40,564	

Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016)

Table 9 indicates that, in 2015, families residing in the Western Region earned a lower median and average family income compared to Nova Scotia.

Table 9: Economic Family Income Levels⁹, 2015

Characteristic	Western Region	Nova Scotia (%)
Total number of Economic families	16,112	286,480
Median family income	\$63,736	\$76,502
Average family income	\$74,066	\$93,126

Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016)

⁹ Economic family total income - The total income of an economic family is the sum of the total incomes of all members of that family. Refers to a group of two or more persons who live in the same dwelling and are related to each other by blood, marriage, common-law, adoption or a foster relationship.

Table 10 demonstrates that the average and median incomes for households in the Western Region were lower in comparison to households in Nova Scotia.

Table 10: Household Income Levels¹⁰, 2015

Characteristic	Western Region	Western Region (%)	Nova Scotia (%)
Total number of private households	23,143	100	417,374
Under \$10,000	460	2.0	2.5
\$10,000 to \$19,999	788	3.4	3.1
\$20,000 to \$29,999	1118	4.8	3.8
\$30,000 to \$39,999	1922	8.3	6.1
\$40,000 to \$49,999	2735	11.8	9.4
\$50,000 to \$59,999	2949	12.7	10.3
\$60,000 to \$69,999	2734	11.8	10.0
\$70,000 to \$79,999	2350	10.2	9.7
\$80,000 to \$89,999	3149	13.6	12.9
\$90,000 to \$99,999	2386	10.3	11.6
\$100,000 to \$124,999	1582	6.8	9.3
\$125,000 to \$149,999	496	2.1	5.5
\$150,000 and over	474	2.0	5.9
Characteristic	Western Region	Western Region (%)	Nova Scotia
Median household income	\$48,735		\$57,570
Average household income	\$61,021		\$75,614

Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016)



¹⁰ Household total income - The total income of a household is the sum of the total incomes of all members of that household. Household, private - Refers to a person or a group of persons (other than foreign residents) who occupy the same private dwelling and do not have a usual place of residence elsewhere in Canada.

3 Labour Force and Employment

3.1 Key Indicators

The Western Region is home to a labour force that is over 26,000 persons strong. As illustrated in Table 11, the region's labour participation rate and employment rate are both lower than the Nova Scotia figures. The unemployment rate is above that of the province.

Table 11: Labour Force Characteristics, 2015

Characteristic	Western Region	Labourshed*	Nova Scotia
Total population, aged 15 years and older	44,737	69,063	828,846
In the labour force ¹¹	26,643	39,809	525,462
Employed	23,430	34,798	477,642
Unemployed	3,212	5,011	47,821
Not in the labour force	18,095	29,254	303,383
Participation rate %	59.6	57.6	63.4
Unemployment rate %	12.1	12.7	9.1
Employment rate %	52.4	50.4	57.6

* Labourshed data consists of the Western Region, as well as neighbouring Annapolis and Shelburne counties.

Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016)

¹¹ Labour force - Refers to the total number of employed and unemployed persons aged 15 and over.

Employed – Refers to persons who:

- (a) Did any work at all at a job or business, that is, paid work in the context of an employer-employee relationship, or self-employment. It also includes persons who did unpaid family work, which is defined as unpaid work contributing directly to the operation of a farm, business or professional practice owned and operated by a related member of the same household;
- (b) Had a job but were not at work due to factors such as their own illness or disability, personal or family responsibilities, vacation or a labour dispute. This category excludes persons not at work because they were on layoff or between casual jobs, and those who did not then have a job (even if they had a job to start at a future date).

Unemployed – Refers to persons who were without paid work or without self-employment work and were available for work and either:

- (a) Had actively looked for paid work in the past four weeks;
- (b) Were on temporary lay-off and expected to return to their job; or
- (c) Had definite arrangements to start a new job in four weeks or less.

Participation rate - The participation rate is the labour force, expressed as a percentage of the total population.

Unemployment rate - The unemployment rate is the number of the population of unemployed, expressed as a percentage of the labour force.

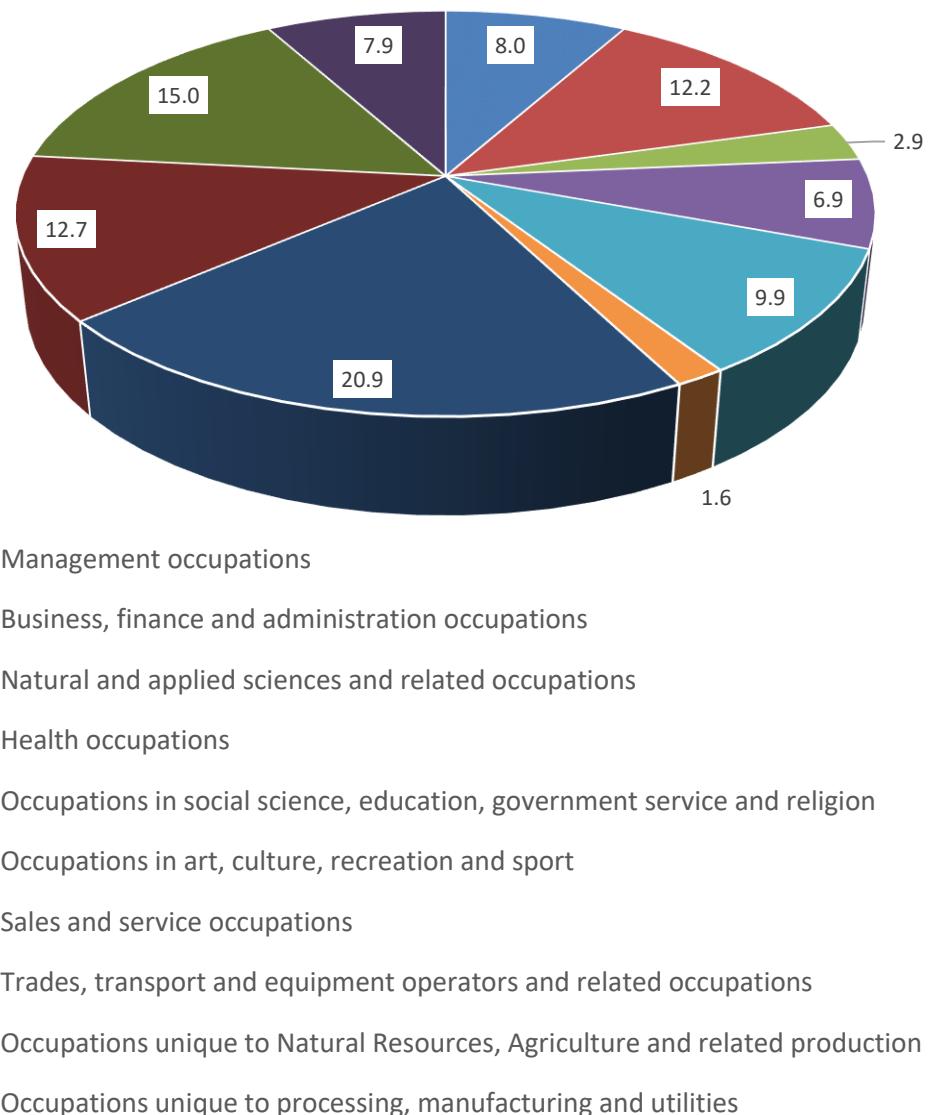
Employment rate - The employment rate is the number of employed persons aged 15 and over, expressed as a percentage of the total population in that group.

3.2 Labour Force by Occupation

Figure 4 and Table 12 illustrate the Western Region's labour force make-up by occupation:

- The Sales and Service sector represents the largest occupational group (20.9%) in Western Region.
- The percentage of the labour force in Natural resources, agriculture and related production occupations is also substantial at 15.0%.

Figure 4: Labour Force by Occupation¹², 2015



Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016)

¹² Percentage calculated based on all occupations excludes Occupation-Not Applicable (1.9%).

Table 12: Labour Force by Occupation, 2015

Characteristic ¹³	Western Region	Western Region (%)	Nova Scotia (%)
Total labour force aged 15 years and over by occupation	26,643	100.0	100.0
Occupation - Not applicable	500	1.9	2.0
All occupations	26,143	98.1	98.0
Management occupations	2,128	8.0	10.0
Business, finance and administration occupations	3,259	12.2	14.6
Natural and applied sciences and related occupations	784	2.9	5.9
Health occupations	1,848	6.9	6.9
Occupations in education, law and social, community and government services	2,641	9.9	12.7
Occupations in art, culture, recreation and sport	421	1.6	2.3
Sales and service occupations	5,575	20.9	24.0
Trades, transport and equipment operators and related occupations	3,389	12.7	14.1
Natural resources, agriculture and related production occupations	3,991	15.0	3.7
Occupations in manufacturing and utilities	2,113	7.9	3.7

Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016)



¹³ National Occupational Classification (NOC), Statistics Canada, 2011.

3.3 Labour Force by Industry

The largest percentage of resident labour force (by industry) in the Western Region is employed in the Agriculture, forestry, fishing and hunting industry, which accounts for 17.0% of the labour force compared to 3.7% for Nova Scotia. The percentage of labour force (13.1%) in the local Retail Trade industry is also high.

Table 13: Labour Force by Industry, 2015

Characteristic ¹⁴	Western Region	Western Region (%)	Nova Scotia (%)
Total labour force 15 years and over by industry	26,643	100.0	525,462
Industry - Not applicable	500	1.9	2.0
All industries	26,143	98.1	98.0
Agriculture, forestry, fishing and hunting	4,522	17.0	3.7
Mining and oil and gas extraction	0	0.0	0.7
Utilities	16	0.1	0.6
Construction	1,488	5.6	6.7
Manufacturing	3,044	11.4	6.9
Wholesale trade	748	2.8	3.2
Retail trade	3,497	13.1	12.7
Transportation and warehousing	690	2.6	4.0
Information and cultural industries	271	1.0	2.0
Finance and insurance	437	1.6	3.3
Real estate and rental and leasing	222	0.8	1.4
Professional, scientific and technical services	782	2.9	5.0
Management of companies and enterprises	0	0.0	0.0
Administrative and support, waste management and remediation services	880	3.3	4.9
Educational services	2,003	7.5	8.1
Health care and social assistance	3,210	12.0	12.4
Arts, entertainment and recreation	350	1.3	2.0
Accommodation and food services	1,371	5.1	6.6
Other services (except public administration)	1,153	4.3	4.2
Public administration	1,461	5.5	9.9

Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016).

¹⁴ North American Industry Classification System 2007.

3.4 Place of Work

Tables 14 and 15 provide information on persons reporting a “usual place of work other than in their home or outside of Canada”, and reveal the following regarding labour force commuting:

- Over 95% of the Western Region working residents work within the Western Region.
- The majority of the Western Regional resident labour force who worked outside of the Western Region commuted to work in Halifax, RGM; Annapolis, Subd. A, SC; and Annapolis Royal, T.
- The largest number of non-resident labour force commuting to work in the Western Region travelled from Annapolis, Subd. A, SC.
- Only 1.9% of the workers living in the Western Region had a usual place of work outside of the Western Region.
- 2.6% of workers, who work in the Western Region, live outside of the region.

Table 14: Where the Western Region Resident Labour Force Works, 2011

Place of Work	Total	Male	Female
Western Region	13,075	5,585	7,322
Halifax, RGM	90	60	15
Annapolis, Subd. A, SC	70	45	25
Annapolis Royal, T	75	15	55
Kings, Subd. A, SC	25	0	0
Total workforce residing in the Western Region	13,335	5,705	7,417
<i>Total resident labour force with a usual place of work outside of the Western REN</i>	260	120	95
<i>Percent of residents declaring a place of work outside of the Western REN</i>	1.9%	2.1%	1.3%

Source: McSweeney & Associates, Statistic Canada, Commuting Flow; <http://bit.ly/1mhams3>

Table 15: Place of Residence for Persons Working in the Western Region, 2011

Place of Residence	Total	Male	Female
Western Region	13,270	5,690	7,395
Annapolis, Subd. D, SC	20	0	0
Annapolis, Subd. A, SC	265	145	115
Halifax, RGM	20	0	0
Cape Breton, RGM	45	15	0
Total workforce working in the Western Region	13,620	5,850	7,510
<i>Total non-resident workforce commuting to work in the Western Region</i>	350	160	115
<i>Percent of workers (non-residents) commuting to work in the Western Region</i>	2.6%	2.7%	1.5%

Source: McSweeney & Associates, Statistic Canada, Commuting Flow; <http://bit.ly/1mhams3>

3.5 General Wages by Occupation

Table 16: General Wages (Southern Region, Nova Scotia) by Occupation, 2016¹⁵

Occupation (NOC)	Wages (\$)		
	Low	Median	High
Financial Managers (NOC 0111-0)	21.98	41.85	64.29
School Principals and Administrators of Elementary and Secondary Education (NOC 0313-0)	28.33	41.83	52.88
Sales, Marketing and Advertising Managers (NOC 0611-0)	24.04	39.01	61.54
Retail Trade Managers (NOC 0621-0)	14.00	24.04	40.38
Restaurant and Food Service Managers (NOC 0631-0)	12.50	17.31	36.26
Facility Operation and Maintenance Managers (NOC 0721-0)	17.90	32.21	46.67
Manufacturing Managers (NOC 0911-0)	20.00	33.75	55.29
Administrative Officers (NOC 1221-B)	13.00	19.00	28.72
Bookkeepers (NOC 1231-B)	10.76	15.38	24.00
Accounting and Related Clerks (NOC 1431-C)	13.00	18.46	25.96
Registered Nurses (NOC 3152-A)	21.01	35.00	38.75
Secondary School Teachers (NOC 4141-A)	16.00	33.51	42.07
Community and Social Service Workers (NOC 4212-B)	13.75	18.00	31.00
Retail Trade Supervisors (NOC 6211-B)	11.15	13.00	19.74
Cashiers (NOC 6611-D)	10.70	10.70	13.00
Welders and Related Machine Operators (NOC 7265-B)	14.00	21.50	36.23
Automotive Service Technicians (NOC 7321-B)	13.75	18.30	25.48
Truck Drivers (NOC 7411-C)	12.00	15.75	25.00
Heavy Equipment Operators (Except Crane) (NOC 7421-C)	14.35	19.14	35.00
Deck Crew, Water Transport (NOC 7433-C)	12.82	21.69	40.00
Construction Trades Helpers and Labourers (NOC 7612-D)	12.00	15.00	24.60
Silviculture and Forestry Workers (NOC 8422-C)	12.50	16.00	21.46
General Farm Workers (NOC 8431-C)	10.70	12.60	21.00
Aquaculture and Marine Harvest Labourers (NOC 8613-D)	12.00	14.02	27.50
Fishing Plant Workers (NOC 9463-C)	12.00	14.02	27.50

Source: Western REN from Human Resources and Skills Development Canada's Labour Market Information Service (2016)
<http://bit.ly/1TRKXr1>

¹⁵ For more wage rates please visit: <http://www.jobbank.gc.ca/home-eng.do>

3.5 Economic History and Key Sectors

The communities within the Western Region have an expansive and exciting economic history.

Yarmouth was visited in 1604 by Samuel de Champlain, who named it 'Cap-Fourchu', and eventually a French fishing settlement was established in the greater region. During the second half of the Seven Years' War, New England Planters settled at what is now the Town of Yarmouth in 1759; these settlers were from Yarmouth, Massachusetts and there is speculation that they named Yarmouth after their former home. The town was founded in 1761 when a larger group of New England Planters emigrated from Sandwich, Massachusetts. Following the war, Acadians originally from Southwestern Nova Scotia and the Grand-Pre district, returned from exile in 1767. After the American Revolution, substantial numbers of United Empire Loyalists arrived in 1785 or earlier.

Initially, Digby was known by the Mi'kmaq people as *Oositookun*, meaning ear of land. A small group of New England Planters settled in the area of the town in the 1760s naming it Conway. The name was changed to Digby in 1783 once the land was formally settled and surveyed by the United Empire Loyalists under the leadership of Sir Robert Digby.

The area, with its expansive coastline and location along the south-western tip of the province of Nova Scotia, has traditionally built its economy on fishing. Yarmouth remains a leader among lobster landings to this day. Similarly, Digby is considered the World capital for scallops. Traditional fishing, as well as food processing and manufacturing, are still important sources of employment.

The communities within the region grew through the 1700s as migrants arriving from the United States included New England Planters, Acadians, and Empire Loyalists. The local communities expanded their economies from fishing to include wooden shipbuilding and trade. Yarmouth was even the birthplace of the screw propeller. As wooden shipbuilding declined near the close of the 19th century, factories and steamship facilities replaced their wood manufacturing predecessors.

The position of the communities along the southern tip of the peninsula made it an excellent location for trade and shipping. The local ports thrived as hubs where trains and ships met. The area served as a shipping connection between Nova Scotia's rail markets and the major US markets of New York and Boston. Beyond transporting goods, these waterways also began transporting people as visitors in the early 1900s.

Due to its position as a transportation hub, the region became a tourism destination through the 20th century. Ferries shuttled visitors from the United States to tour the southern Nova Scotia communities. Digby adapted to these new visitors by building accommodations and tourism support industries. Yarmouth became one of the earliest communities to market itself as a tourism destination. Though tourism travel has changed over time, the region is still connected to Maine via ferry and tourism remains an important economic sector. Presently, the natural environment, unique culture and events, like Seafest Festival, Wharf Rat Rally and Scallop Days, attract visitors to the area.

Source: Wikipedia; www.yarmouthandacadianshores.com; www.digby.ca, www.townofyarmouth.ca

3.7 Largest Employers

Table 17: Largest Public Sector Employers

Company Name	Sector	# Employees
Digby Pines	Accommodation and Food Services	8 FT 145 Seasonal
CSAP (Conseil scolaire acadien provincial)	Educational Services	300
NSCC Burridge Campus (Yarmouth)	Educational Services	75FT 5PT 10Casual 10Seasonal
NSCC Community Learning Centre (Digby)	Educational Services	7FT 4Casual 1Seasonal
Tri-County Regional School Board	Educational Services	800+
Université Sainte-Anne	Educational Services	235
Nova Scotia Health (Yarmouth County)	Health Care and Social Assistance	524FT 189PT 179Casual
Nova Scotia Health (Digby County)	Health Care and Social Assistance	85FT 42PT 39Casual
Tideview Terrace	Health Care and Social Assistance	150
Villa St. Joseph du Lac	Health Care and Social Assistance	56FT 26PT 47 Casual
Yarmouth Argyle Home Support Services	Health Care and Social Assistance	50 FT 13 PT
Acadia First Nation	Public Administration	100
Municipality of the District of Argyle	Public Administration	18FT 2Casual 29Seasonal 23FT 3PT
Municipality of the District of Clare	Public Administration	1Casual 5Seasonal
Municipality of the District of Digby	Public Administration	20 FT 6 PT
Municipality of the District of Yarmouth	Public Administration	26 FT 31PT/ Seasonal
Town of Digby	Public Administration	16FT 7PT/Seasonal
Town of Yarmouth	Public Administration	60FT 2PT 6 Seasonal

Source: Western REN (2016)

Table 18: Largest Private Sector Employers

Company Name	Sector	# Employees
Garian Construction Ltd.	Construction	30FT
Caisee Populaire de Clare	Finance and Insurance	28FT
Coastal Financial Credit Union	Finance and Insurance	38FT 7PT
340 Ranchers Coop Ltd.	Fur Processing	5FT 175 Seasonal
Web.com	Information and Cultural Industries	290
AF Theriault & Son	Manufacturing	160FT
IMO Foods Limited	Manufacturing	65FT
Tri-Star Industries	Manufacturing	58FT
Atlantic Wholesalers Ltd.	Retail	370+
Canadian Tire Store	Retail	100+
Carl's Store	Retail	38
Guy Leblanc Enterprises Ltd.	Retail	80FT 7PT
Sobey Store Ltd	Retail	350+
Tusket Sales and Service Ltd.	Retail	80FT 5PT
Vernon d'Eon Fishing Supplies Ltd.	Retail	38FT 2PT
Walmart Canada Store	Retail	320+
Acadian Fish Processors Ltd.	Seafood Processing	62FT
Comeau Seafoods Ltd.	Seafood Processing	150FT 350 Seasonal
D.B. Kenney Fisheries Ltd.	Seafood Processing	10FT 10 Seasonal
Inshore Fisheries Ltd.	Seafood Processing	82FT
Ocean Pride Fisheries Ltd.	Seafood Processing	10FT 70 Seasonal
O'Neil Fisheries Ltd.	Seafood Processing	10 FT, 105 Seasonal
Riverside Lobster International Inc.	Seafood Processing	280
Schooner Seafoods Ltd.	Seafood Processing	5FT 45 Seasonal
Scotia Garden Seafoods	Seafood Processing	33FT 100 Seasonal
Skipper Fisheries	Seafood Processing	20FT
William R Murphy Fisheries Ltd.	Seafood Processing	20FT 30 Seasonal
Chebogue Fisheries Trucking	Transportation	24FT 6PT

*25 employees or more Source: Western REN (2016), Canada Business from Hoovers, & Sales Genie (2016)

4 Transportation

4.1 Highways

Major arterial highways serving the Western Region:

- Highway 101 runs along the northern portion of the province, travelling north-east to Wolfville, then south-east to Halifax.
- Highway 103 runs along the southern portion of the province, travelling north-east to Shelburne, and Halifax.
- Highway 8 runs north and connects the region with Digby and the Bay of Fundy.

Table 19: Distance to Urban Centres

Centre Name	Distance to Western Region (km)	Distance to Western Region (mi)
Halifax, NS	230	143
Sydney, NS	604	375
Yarmouth, NS	0	0
Digby, NS	0	0
Barrington, NS	0	0
Shelburne, NS	23	14
Truro, NS	296	184
Saint John, NB (ferry to Saint John, NB)	75	47
Charlottetown, PE (incl. ferry to Saint John, NB)	391	243
Montreal, QC (incl. ferry to Saint John, NB)	989	615
Portland, ME (ferry to Portland, ME)	342	213
Boston, MA (incl. ferry to Portland, ME)	515	320
New York, NY (incl. ferry to Portland, ME)	848	527

Source: Western REN from Google Maps (2016)

Table 20: Distance to Major US Border Crossings

Border Crossing	Distance to Western Region (km)	Distance to Western Region (mi)
St. Stephen NB / Calais ME (incl. ferry to Saint John, NB)	183	114
Woodstock NB / Houlton ME (incl. ferry to Saint John, NB)	286	178
Saint-Leonarde NB / Van Buren ME (incl. ferry to Saint John, NB)	402	250
Port of Yarmouth NS	0	0

Source: Western REN from Google Maps (2016)

4.2 Rail Services

CN Rail

CN is a leader in the North American rail industry. Following its acquisition of Illinois Central in 1999, WC in 2001 and GLT in 2004, as well as its partnership agreement with BC Rail in 2004, CN provides shippers with more options and greater reach in the rapidly expanding market for north-south trade. The intermodal terminal in Halifax is 300 KM away.

Headquarters:

935 de la Gauchetière Street West
Montreal, QC
H3B 2M9
Phone: 1-888-888-5909
Web: <http://www.cn.ca/>

Intermodal Terminals:

5271 Africville Road
Halifax, NS
B3K 5M1
Web: www.cn.ca/en/shipping-how-intermodal-terminals.htm

VIA Rail

VIA Rail Canada is an independent Crown corporation established in 1978. VIA operates trains in all regions of Canada over a network spanning the country from the Atlantic to the Pacific, and from the Great Lakes to Hudson Bay. The station in Halifax is 300 KM away.

1161 Hollis Street
Halifax, NS
B3H 2P6
Phone: 888-842-7245

Mailing Address:

Customer Relations
VIA Rail Canada Inc.
PO Box 8116, Station "A"
Montréal, QC
H3C 3N3
Phone: 1-800-681-2561
Fax: 514-871-6104
Email: customer_relations@viarail.ca
Web: <http://www.viarail.ca/>

4.3 Airports

Halifax Stanfield International Airport (HSIA) offers US pre-clearance and has consistently ranked #1 in overall passenger satisfaction for seven consecutive years. HSIA is Atlantic Canada's principal full-service airport offering direct flights to Boston, New York, London, U.K. and many other cities in the US and Europe. Welcoming more than three million passengers each year, HSIA is Canada's seventh busiest airport and is the only airport in Atlantic Canada to offer US customs pre-clearance.

Halifax Stanfield International Airport (YHZ)

1 Bell Boulevard
Enfield, Nova Scotia
B2T 1K2
Phone: 902-873-4422
Web: www.hia.ca

J.A. Douglas McCurdy Sydney Airport (YQY)

280 Silver Dart Way
Reserve Mines, Nova Scotia
B1M 1B8
Phone: 902-564-7720
Web: www.sydneyairport.ca

Yarmouth International Airport (YQI)

310 Forest Street
Yarmouth, Nova Scotia
B5A 4A8
Phone: 902-742-6484
Web: www.yarmouthairport.ca

Digby Annapolis Regional Airport (YDG)

1266 Bloomfield Road
Digby, Nova Scotia
B0V 1A0
Phone: 902-245-5885
Web: www.digbydistrict.ca/digby-annapolis-regional-airport.html

Stanley Airport

50 Airport Road
Scotch Village, Nova Scotia
B0N 2G0
Phone: 902-632-2251
Web:
<http://www.stanleysportaviation.ns.ca/>

South Shore Regional Airport (CYAU)

80 Airport Road
Greenfield, Nova Scotia
B0T 1E0
Phone: 902-354-5741
Web:
<http://www.regionofqueens.com/business/investment/infrastructure/air-transportation>

Port Hawkesbury Airport

96 Airport Road
Port Hastings, Nova Scotia
B9A 3S2
Phone: 902-625-2206
Web:
<http://www.porthawkesburyairport.com>

Margaree Airport

North East Margaree, Nova Scotia
B0E 2H0
Phone: 902-787-3500
Web: <http://www.inverness-ns.ca/municipal-airports.html>

Baddeck (Crown Jewel) Airport

140 Crown Lane
Big Baddeck, Nova Scotia
B0E 1B0
Phone: 902-295-9063
Web: <http://bit.ly/1zBraPs>

Debert Airport

44 Spitfire Road
Debert, Nova Scotia
B0M 1G0
Phone: 902-662-2228
Web: <http://bit.ly/U497jP>

Porters Lake Airport

91 Harmony Way
Porters Lake, Nova Scotia
B3E 1K6

Thorburn Airport

Thorburn, Nova Scotia
B0K 1W0

Lower East Pubnico (La Field)

Airport

Lower East Pubnico, Nova Scotia



4.4 Ports

Port of Halifax

1215 Marginal Road
Halifax, Nova Scotia
B3H 4P8
Phone: 902-426-8222
Web: www.portofhalifax.ca/

Port of Digby

150 Water Street
Digby, Nova Scotia
B0V 1A0
Phone: 902-245-1867
Web: <http://www.portofdigby.ca/>

Brooklyn Marina

100 Brooklyn Shore Road
Brooklyn, Nova Scotia
B0J 1H0
Phone: 902-354-4028
Web:
<https://brooklynmarina2015.wordpress.com/>

**Port of Sydney
and Port of North Sydney**

60 Esplanade
Sydney, Nova Scotia
B1P 1A1
Phone: 902-564-0800
Web: <http://www.sydneyport.ca/>

Strait Superport

428 Main Street
Mulgrave, Nova Scotia
B0E 2G0
Phone: 902-747-2410
Web: <http://www.straitsuperport.com/>

Bridgewater Marina

373 King Street,
Bridgewater, Nova Scotia
B4V 1B1
Phone: 902-527-6278
Web <http://www.smartbridgewater.ca/32-initiatives/marina>

Port of Yarmouth

233 Water Street
Yarmouth, Nova Scotia
B5A 4B1
Phone: 902-742-1803
Web: <http://www.portofyarmouth.com/>

Port of Shelburne

95 Water Street
Shelburne, Nova Scotia
B0W1W0
Phone: 902-875-4433
Web: <http://www.portshelburne.com/>

Lunenburg

119 Cumberland Street
Lunenburg, Nova Scotia
B0J 2C0
Phone: 902-634-3470
Web:
<http://www.explorelunenburg.ca/lunenburg-harbour-port-information-and-tall-ships.html>

Port of Pictou

Pictou Marine Terminals
Pictou, Nova Scotia
B0K 1H0
Web:
<http://www.townofpictou.ca/visitors-guide/port-of-pictou/>

Port Mersey

3691 Highway 3
Brooklyn, Nova Scotia
B0J 1H0
Phone: 902-354-8638
Web: <http://www.portmersey.ca/>

Harbour Authority of Louisbourg

7495 Main Street
Louisbourg, Nova Scotia
B1C 1H6
Phone: 902-733-5705
Web:
<http://louisbourg.ca/directory/harbour-authority-of-louisbourg/>

5 Clean Technology and Renewables

As Nova Scotia's clean technology industry attracts considerable international attention, its accessibility to natural resources, such as wind, tidal and solar, enables the province to engage in significant research and development activities as well as large scale projects.

Several of the province's 10 universities have research and development expertise in the Clean Technology sector and are leading the way in various clean technology research and development initiatives. For instance, Acadia University's Centre for Estuarine Research (ACER) helps explore the impacts of tidal turbines on the Bay of Fundy. Dalhousie University's Research in Energy, Advanced Materials and Sustainability (DREAMS) program trains Master and PhD-level students in fields like solar, thermo-electric and energy harvesting materials. Nova Scotia's key sectors in this industry are solar, wind, tidal and forest/biomass.

5.1 Solar

Nova Scotia receives an average of over 1,000 kWh of solar irradiation per square metre per year. If harnessed, solar energy could contribute significantly to the energy mix of Nova Scotia. Statistics from Natural Resources Canada (NRCan) show that Solar Photovoltaics do have a comparably high potential in the region. The following three tables show samples from some of the many monitoring sites available.

Table 21: Barrington Solar PV Potential, kWh/kW

Tilt=90°	South-facing vertical	South-facing, tilt=latitude	South-facing, tilt=latitude +15°	South-facing, tilt=latitude -15°
January	54	55	58	50
February	66	73	74	68
March	79	102	100	100
April	62	99	91	102
May	59	113	99	122
June	53	109	94	121
July	56	114	99	125
August	65	116	105	122
September	76	109	104	109
October	77	92	92	86
November	56	59	61	53
December	47	47	50	42
Annual	750	1089	1028	1099

Source: <http://pv.nrcan.gc.ca/> (2016)

Table 22: Yarmouth Solar PV Potential, KwH/kW

Tilt=90°	South-facing vertical	South-facing, tilt=latitude	South-facing, tilt=latitude +15°	South-facing, tilt=latitude -15°
January	57	57	61	52
February	68	74	76	69
March	81	104	102	101
April	63	101	93	104
May	60	113	99	122
June	53	109	94	120
July	57	115	100	126
August	66	117	105	123
September	75	107	102	107
October	76	90	91	85
November	56	59	62	54
December	49	48	51	43
Annual	761	1096	1036	1106

Source: <http://pv.nrcan.gc.ca/> (2016)**Table 23: Digby Solar PV Potential, KwH/kW**

Tilt=90°	South-facing vertical	South-facing, tilt=latitude	South-facing, tilt=latitude +15°	South-facing, tilt=latitude -15°
January	68	66	71	59
February	75	80	83	74
March	87	109	107	106
April	65	102	94	106
May	61	112	99	121
June	54	109	94	120
July	58	115	100	126
August	67	116	105	123
September	73	104	98	104
October	75	89	89	84
November	56	59	62	54
December	56	54	58	47
Annual	796	1116	1058	1121

Source: <http://pv.nrcan.gc.ca/> (2016)

5.2 Wind

Nova Scotia has tremendous wind resources. With some of the highest average wind speeds in Canada, a wind turbine placed in Nova Scotia can produce large amounts of cost-effective power.

Table 24: Wind Potential

Wind Speeds on land (metres per second)	
Wind Resources at 80m Above Ground Level	7.51 - 8.0
Wind Resources at 50m Above Ground Level	7.01 - 7.5
Wind Resources at 30m Above Ground Level	4.51 - 5.0
Wind Speeds, up to 10 KM offshore (metres per second)	
Wind Resources at 80m Above Ground Level	7.51 - 8.0
Wind Resources at 50m Above Ground Level	6.51 - 7.0
Wind Resources at 30m Above Ground Level	4.51 - 5.0

Source: <http://www.nswindatlas.ca/> from McSweeney & Associates 2014

5.3 Tidal

The Bay of Fundy, which is off the northern shore of the region, is known for having the highest tidal range in the world. Exciting conditions are present for developers, researchers, and the public to better understand the potential of in-stream tidal technology to deliver clean, renewable power for generations to come. Research facilities, such as the Fundy Ocean Research Center for Energy (FORCE), are already working in the area.

Table 25: Tide Potential (Feet)

Location	Low Tide	High Tide	Tide Differential
Digby	0.6	27.6	27.0
Centreville	0.5	23.3	22.8
Tiverton	0.2	21.7	21.5
Meteghan	0.3	18.7	18.4
Yarmouth	0.6	15.7	15.1

Source: <http://www.waterlevels.gc.ca/eng/station/list> (2016)

5.4 Forest & Biomass

Nova Scotia is rich in forests which allows for revitalization and competitive opportunities in this industry by making use of the available wood feedstock for the production of bioenergy, biofuels, biochemical and other bioproducts.

Forest Resource Contact:

Harold Alexander

Phone: 902-245-5055

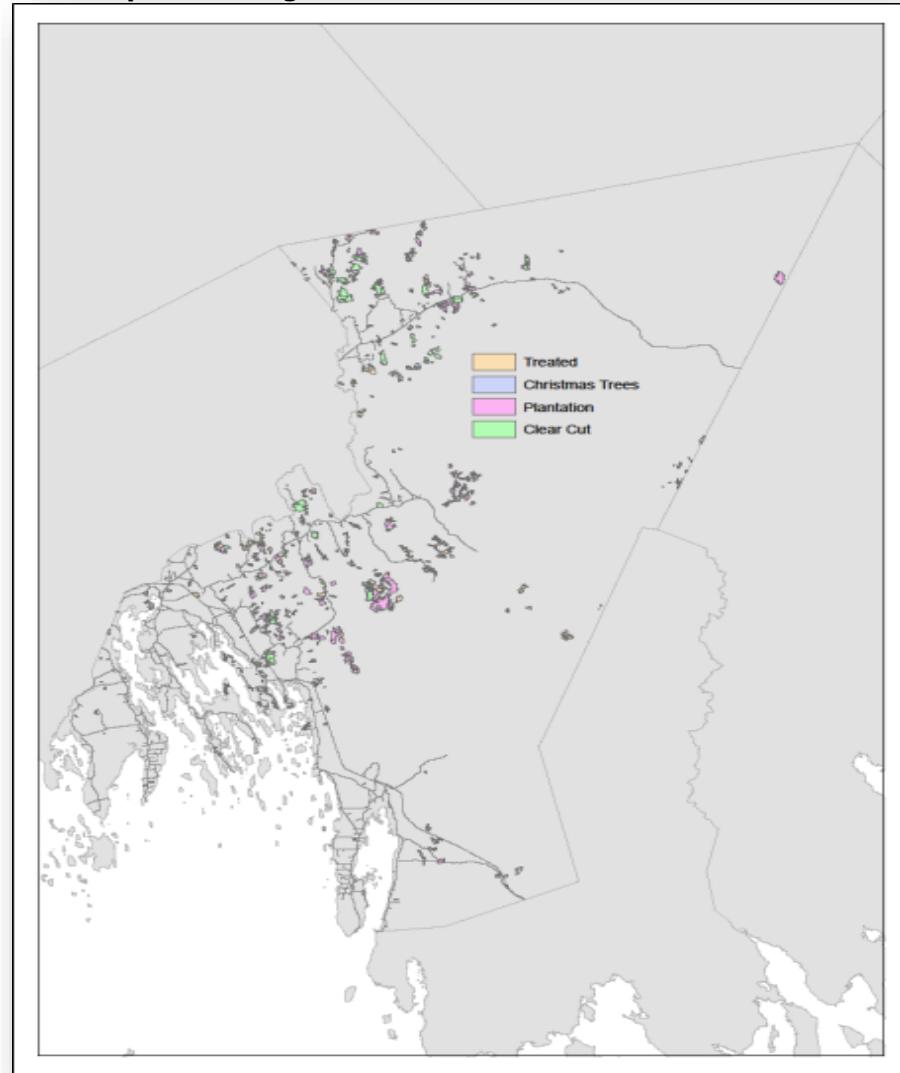
Web: <http://dawson.gov.ns.ca/forestpdf/>

La Foret Acadienne

Arcade Comeau, Manager

Phone: 902-769-3112

Figure 5: Example of Managed Forests



Source: https://ca.nfis.org/provinces/ns/index_eng.html (2014)

6 Taxes and Utilities

6.1 Local Property Tax Rates

Table 26: Yarmouth (Municipal District) Property Tax Rates, 2016/2017

Category	Yarmouth (Municipal District)
Residential	\$1.16 / \$100.00 of assessment
Commercial	\$2.15 / \$100.00 of assessment
Fire Rates	Carleton: .11 / \$100 of assessment Port Maitland: .14 / \$100 of assessment Yarmouth: .16 / \$100 of assessment Lakes & District: .17 / \$100 of assessment Lake Vaughan: .15 / \$100 of assessment Valley & District: .08 / \$100 of assessment Kemptville: .11 / \$100 of assessment
Notes	The only additional tax added to the above rate is the Fire Department tax. The fire rates vary depending on where you live.

Source: <http://www.district.yarmouth.ns.ca/index.php/municipal/taxation-/tax-and-fire-rates>

Table 27: Yarmouth (Town) Property Tax Rates, 2016/2017

Category	Yarmouth (Town)
Residential	\$1.67 per \$100.00 of Assessment
Commercial	\$4.31 per \$100.00 of Assessment
Resource General	\$1.71 per \$100.00 of Assessment
Farmland	\$2.16 per acre
Residential Garbage Collection and Processing	\$180.00 per dwelling unit up to 4 units per building
Notes	N/A

Source: Yarmouth (Town)

Table 28: Digby (Municipal District) Property Tax Rates, 2016/2017

Category	Digby (Municipal District)
Residential	\$ 1.30 per \$ 100 of Assessment
Commercial	\$ 1.85 per \$ 100 of Assessment
Fire Rates	Weymouth Fire Area Rate \$ 0.10 per \$ 100 of Assessment Southville/Danvers Fire Area Rate \$ 0.15 per \$ 100 of Assessment Smiths Cove Fire Area Rate \$ 0.06 per \$ 100 of Assessment Digby Neck, Freeport, Tiverton, Westport, Barton/Brighton, Plympton, Bear River and Digby rate \$ 0.05 per \$ 100 of Assessment
Notes	

Source: Digby (Municipal District)

Table 29: Digby (Town) Property Tax Rates, 2016/2017

Category	Digby (Town)
Residential	\$ 1.99 per \$ 100 of Assessment
Commercial	\$ 4.24 per \$ 100 of Assessment
Fire Rates	\$ 0.05 per \$ 100 of Assessment
Notes	

Source: <http://www.digby.ca/tax-sewer-and-water-rates.html>



Table 30: Argyle (Municipal District) Property Tax Rates, 2016/2017

Category	Argyle (Municipal District)
Residential	\$1.07 per \$100 of assessed value
Commercial	\$2.25 per \$100 of assessed value
Area Rates	West Pubnico, Pubnico Head, Lr Argyle: .032/\$100 of assessment Wedgeport and District: .07/\$100 of assessment SAR/Eel Brook: .045/\$100 of assessment East Pubnico: .050/\$100 of assessment East Kemptville: .30/\$100 of assessment Surette's Island & District: .050/\$100 of assessment Quinan & District: .060/\$100 of assessment Lake Vaughn: .050/\$100 of assessment
Notes	N/A

Source: <http://www.munargyle.com/en/property-taxes-area-rates-sewer-and-utilities.html>

Table 31: Clare (Municipal District) Property Tax Rates, 2016/2017

Category	Clare (Municipal District)
Residential	\$1.04 per \$100 of assessed value
Commercial	\$2.07 per \$100 of assessed value
Fire Rates	\$0.05 per \$100 of assessed value
Notes	N/A

Source: Clare (Municipal District)



6.2 Federal and Provincial Income Tax Rates

Table 32: Corporate Taxes - General Corporation - Rates 2016/2017

	Manufacturing & Processing Income	Active Business Income	Investment Income
Federal rates			
General corporate rate	38.0%	38.0%	38.0%
Federal abatement	(10.0)	(10.0)	(10.0)
	28.0	28.0	28.0
M&P deduction	(13.0)	0.0	0.0
Rate deduction	0.0	(13.0)	(13.0)
Net federal Rate	15.0	15.0	15.0
Provincial/Territorial Rates			
Nova Scotia	16.0	16.0	16.0

Source: <http://www.kpmg.com/Ca/en/IssuesAndInsights/ArticlesPublications/TaxRates/Federal-and-ProvincialTerritorial-Tax-Rates-for-Income-Earned-Gen-Corp-2016-and-2017.pdf>

Table 33: Corporate Taxes - Canadian Controlled - Rates 2016/2017

	Small Business Income up to \$350,000	Small Business Income Between \$350,000 and \$500,000	Active Business Income	Investment Income
Federal rates				
General corporate rate	38.0%	38.0%	38.0%	38.0%
Federal abatement	(10.0)	(10.0)	(10.0)	(10.0)
	28.0	28.0	28.0	28.0
Small business deduction	(17.5)	(17.5)	0.0	0.0
Rate reduction	0.0	0.0	(13.0)	0.0
Refundable Tax	0.0	0.0	0.0	10.7
Net federal Rate	10.5	10.5	15.0	38.7
Provincial/Territorial Rates				
Nova Scotia	3.0	16.0	16.0	16.0

Source: <http://www.kpmg.com/Ca/en/IssuesAndInsights/ArticlesPublications/TaxRates/Income-Tax-Rates-for-CCPC.pdf>

Table 34: Federal Personal Income Tax, 2016

Marginal Tax Rates		Canadian Dividends		
	Other Income	Capital Gains	Eligible Dividends	Non-Eligible Dividends
First \$45,282	15.00%	7.50%	-0.03%	5.24%
Over \$45,282 up to \$90,563	20.50%	10.25%	7.56%	11.67%
Over \$90,563 up to \$140,388	26.00%	13.00%	15.15%	18.11%
Over \$140,388	29.00%	14.50%	19.29%	21.62%
Over \$200,000	33.00%	16.50%	24.81%	26.30%

*Marginal tax rate for dividends is a % of actual dividends received (not grossed-up amount).
Marginal tax rate for capital gains is a % of total capital gains (not taxable capital gains).*

Source: <http://www.taxtips.ca/taxrates/canada.htm>**Table 35: Sales Tax, 2016**

Sales Tax	
HST (harmonized sales tax)	15%

Source: <http://www.cra-arc.gc.ca/tx/bsnss/tpcs/qst-tps/rts-eng.html>

Table 36: Employer Payroll Related Expenses, 2016

Employee Benefit Costs	Mandatory by Employer	Common Practice for Employers
Canada Pension Plan (CPP) to maximum premium of \$2544.30/year	4.95%	4.95%
Employment Insurance Commission to employer maximum premium of \$1,337.06/year	1.88%	1.88%
Workers Compensation Board of Nova Scotia Varies (depends on industry see http://www.wcb.ns.ca/Portals/wcb/Publications/Rate%20book%20final.pdf)		
* ranges from \$0.56 to \$12.35)		
Vacation	4% (2 weeks - a vacation of two weeks after 12 months of work and within the following 10 months) OR 6% (3 weeks -if employed with the same employer for 8 years)	6% (3 weeks)
Paid Public Holidays	2.36% (6 days)	4.33% (11 days)
Pension Contribution	N/A	5-6%
Group Insurance (life, health, sickness, dental, vision, physical/mental fitness)	N/A	4-7%
Typical Total	19.06%	32.06-36.06%

Sources: <http://bit.ly/1kZrAW1>; <http://bit.ly/1pl2AAj>; <http://bit.ly/1Y6KbFZ>;

Table 37: Minimum Wage, 2016

Employee Type	Wage
Inexperienced Employees	\$10.20
Experienced Employees	\$10.70

Source: <http://novascotia.ca/lae/employmentrights/minimumwage.asp>

6.3 Waste Management

In 1995, Nova Scotia became a world leader in waste management by adopting the Solid Waste-Resource Management Strategy. When the strategy was adopted, the province was split into seven different regions to make managing solid waste easier. The western region, Region 7, has a population of approximately 46,000 and includes 22,000 households. Waste Check formed an Authority made up of two municipal representatives from each of the six municipal units it represents, all of which are part of the Western Region.

Yarmouth County Solid Waste Park – Region 7

1932 Hardscratch Road

Operation Hours: Monday to Friday 8:00 am – 4:00 pm; Saturday 9:00 am – 3:00 pm

Table 38: Landfills and Tipping Fees

	Yarmouth County Solid Waste Park - Region 7	Digby Public Drop off and Transfer Station	Clare Transfer Station
Tipping Fees	Residential Solid Waste: \$128.46/mt** Commercial Solid Waste: \$145.07/mt** Metal: \$5.48/mt Shingles: \$58.70/mt Wood: \$58.70/mt Construction & Demolition material: \$128.46/mt Concrete, bricks & asphalt (no rebar): \$12.15/mt Asbestos (minimum 1 ton charge): \$110.00/mt Contaminated Soil: \$55.00 per tonne Compost: \$114.00/mt	<200kg: No Fee 200-400kg: \$23.00 >400 kg: \$100/mt	Residential Waste: < 200kg: No Fee 200-400kg: \$20.00 >400kg: \$100.00/mt Commercial Waste: \$130.00/mt Sorted Construction & Demolition Debris: \$50.00/mt Unsorted Construction & Demolition Debris: \$130.00/mt Commercial Recyclables (Blue Bags): \$130.00/mt

Source: <http://www.wastecheck.ca/facilities.html> (2016)

Table 39: Waste Transfer Stations

	Yarmouth County Transfer Station	Digby Public Drop Off and Transfer Station	Clare Transfer Station
Location	1934 Hardscratch Road Yarmouth, NS	245 Upper Cross Road Seabrook, NS	919 Bonnie Road Meteghan, NS
Hours of Operation	Monday – Friday: 8:00 am to 4:00 pm Saturday: 9:00 am to 3:00 pm	Summer Apr 1 – Oct 31: Mon-Fri 9-5; Sat 8-12 Winter Nov 1 – Mar 31: Fri 9-5 Sat; 8-12 Mon-Thurs by appointment Holidays Closed	Monday – Friday: 8:30 am to 5:00 pm Saturday: 8:30 am to 12:30 pm

Source: <http://www.wastecheck.ca/pdfs/2014/MunicipalitedeClareGarbageDisposalFees2014.pdf> (2016)



6.4 Electricity

Nova Scotia Power

The company provides 95 per cent of the generation, transmission and distribution of electricity in Nova Scotia, and serves 500,000 residential, commercial and industrial customers across the province. NS Power use a fuel mix including hydro, tidal, wind, coal, oil, biomass and natural gas to generate electricity. Their facilities can generate as much as 2,453 megawatts of electricity that is delivered across 32,000 km of transmission and distribution lines throughout Nova Scotia.

Nova Scotia Power Inc.

P.O. Box 910
Halifax, NS
B3J 2W5

Phone: 1-800-428-6230 or 902-428-6230

Website: <http://www.nspower.ca/en/home/default.aspx>

Table 40: Power Rates – Nova Scotia Power, 2016

Residential – Homes, Condominiums, Apartments		
Rate Class	Description	Rates That Apply
<u>Domestic Service Tariff</u>	Consumption for a private residence for domestic or household use	\$10.83/month + \$0.148/kWh
<u>Domestic Service Time-of-Day Tariff</u>	Variable energy rates by time-of-day available to customers with certain electric-based heating systems	\$18.82/month + rates of \$0.07873/kWh to \$0.19158/kWh
Commercial – Educational Institutions, Businesses, Retail Stores, Office Buildings		
Rate Class	Description	Rates That Apply
<u>Small General Tariff</u>	Annual consumption is less than 32,000 kWh	\$12.65/month + \$0.15426/first 200 kWh and \$0.13612/additional kWh
<u>General Tariff</u>	Annual consumption is 32,000 kWh or greater and the regular billing demand is less than 2,000 kV.A or 1,800 kW	\$10.497/month/kWh of maximum demand + rates of \$0.11671/first 200 kWh and \$0.08392/additional kWh
<u>Large General Tariff</u>	Consumption for any use, where the regular billing demand is 2,000 kV.A or 1,800 kW, and over	\$13.345/month + rates of \$0.08236/kWh
Industrial – Customers Using Electricity as an Energy Source in Manufacturing		
Rate Class	Description	Rates That Apply
<u>Small Industrial Tariff</u>	Consumption for industrial use, including farming and processing, where the regular billing demand is less than 250 kV.A or 225 kW.	\$7.714/month/kV.A of maximum demand + rates of \$0.10452/first 200 kWh and \$0.08069/additional kWh

Industrial – Customers Using Electricity as an Energy Source in Manufacturing		
Rate Class	Description	Rates That Apply
<u>Medium Industrial Tariff</u>	Consumption for any industrial customer having a regular billing demand greater than 249 kV.A (224 kW) but less than 2,000 kV.A (1,800 kW)	\$12.501/month/kV.A of maximum demand + rates of \$07505/kWh
<u>Large Industrial Tariff</u>	Consumption at the low voltage side of the bulk power transformer by any industrial customer having a regular billing demand of 2,000 kV.A or 1,800 kW, and over	\$11.995/month/kV.A of maximum demand + rates of \$0.07958/kWh for firm sales and \$0.0754/kWh for interruptible sales
<u>One Part Real Time Pricing (RTP)</u>	Variable energy rates by time-of-day available to customers with loads of 2,000 kV.A or 1,800 KW, and over	>138kV: \$0.00524/kWh - \$0.0716/kWh =69kV: \$0.00794/kWh - \$0.07937/kWh <69kV: \$0.0219/kWh - \$0.09077/kWh

Source: <http://www.nspower.ca/en/home/about-us/electricity-rates-and-regulations/default.aspx>

6.5 Water and Sewer

Table 41: Yarmouth (Municipal District) Water and Sewer Charges, 2016/2017

Category	Yarmouth (Municipal District)
Base Charges	N/A
Consumption Rate	N/A
Minimum Bill	N/A
Sewer Charge (available in Arcadia, Dayton, Hebron and Port Maitland)	\$328.65/unit/year

Source: <http://www.district.yarmouth.ns.ca/index.php/municipal/services/sewer>

Table 42: Yarmouth (Town) Water and Sewer Charges, 2016/2017

Category	Yarmouth (Town)
Base Charges	5/8" meter \$49.89 per quarter 3/4" meter \$73.29 per quarter 1" meter \$120.10 per quarter 1 1/2 " meter \$237.11 per quarter 2" meter \$377.53 per quarter 3" meter \$751.98 per quarter 4" meter \$1173.23 per quarter 6" meter \$2343.38 per quarter 8" meter \$4215.61
Consumption Rate	\$4.95 per 1000 gallons
Minimum Bill	N/A
Sewer Charge	5/8" meter \$32.75 per quarter 3/4" meter \$49.13 per quarter 1" meter \$81.88 per quarter 1 1/2 " meter \$163.76 per quarter 2" meter \$262.02 per quarter 3" meter \$524.05 per quarter 4" meter \$818.82 per quarter 6" meter \$1637.65 per quarter 8" meter \$2947.77 per quarter Effluent \$3.948 per 1000 gallons

Source: <http://www.townofyarmouth.ca/water-services.html>

Table 43: Digby (Municipal District) Water and Sewer Charges, 2016/2017

Category	Digby (Municipal District)
Base Charges	
Consumption Rate	
Minimum Bill	
Sewer Charge	\$200.00/unit /year

Source: <http://www.digbydistrict.ca/departments/200-sewer-system-frequently-asked-questions/file.html>

Table 44: Digby (Town) Water and Sewer Charges, 2016/2017

Category	Digby (Town)
Base Charges	5/8" meter \$40.73 Bi-Monthly 3/4" meter \$59.59 Bi-Monthly 1" meter \$97.30 Bi-Monthly 1 1/2" meter \$191.59 Bi-Monthly 2" meter \$304.74 Bi-Monthly 3" meter \$606.46 Bi-Monthly 4" meter \$945.89 Bi-Monthly 6" meter \$1888.76 Bi-Monthly 8" meter \$3397.36 Bi-Monthly
Consumption Rate	\$2.30 per 1000 gallons
Minimum Bill	
Sewer Charge	\$5.95 for every 1000 gallons of water usage.

Source: <http://www.digby.ca/tax-sewer-and-water-rates.html>

Table 45: Argyle (Municipal District) Water and Sewer Charges, 2016/2017

Category	Argyle (Municipal District)
Base Charges	N/A
Consumption Rate	N/A
Minimum Bill	
Sewer Charge	Pubnico Sewer Charge \$265.00 per unit Tusket Sewer Charge \$245.00 per unit

Source: <http://www.munargyle.com/en/property-taxes-area-rates-sewer-and-utilities.html>

Table 46: Clare (Municipal District) Water and Sewer Charges, 2016/2017

Category	Clare (Municipal District)
Base Charges	N/A
Consumption Rate	N/A
Minimum Bill	N/A
Sewer Charge	Belliveau Cove \$200.00/yr Meteghan \$165.00/yr Church Point \$165.00/yr

Source: Clare (Municipal District)

6.6 Gas

Natural Gas is not available in the Western REN region.



7 Building and Development Related Fees

7.1 Development Related Fees

Table 47: Yarmouth (Municipal District) Permit Fees, 2016/2017

Category	Yarmouth (Municipal District)
New Residential Construction (excluding unfinished basements), Community Centres, Churches	\$25.00 plus \$0.10/sq. foot
Commercial/Industrial	\$25.00 plus \$0.14/sq foot
Sheds, Shell Warehouses, Garage, Barns, Farm Buildings	\$25.00 plus \$0.05/sq foot
Material Alteration or Repair	\$25.00 plus \$1.00/\$1000 construction value
Development Permit or Permit Renewal	\$20.00
Occupancy Permit	No Charge
Demolition Permits	\$200 fee, \$180 refundable after inspection of demolition site

Source: http://www.district.yarmouth.ns.ca/attachments/article/123/Fees_Policy.pdf



Table 48: Yarmouth (Town) Permit Fees, 2016/2017

Category	Yarmouth (Town)
New Residential Construction (including new additions)	\$0.10 per sq. ft. OR 1% (\$10) per \$1000 of estimated cost of construction, whichever is less
Commercial/Industrial	\$0.20 per sq. ft. OR 1% (\$10) per \$1000 of estimated cost of construction, whichever is less
All other new construction	see above under Residential OR under Commercial/Industrial
Temporary/Partial Building Permits	see above under Residential OR under Commercial/Industrial
Mini/Mobile Homes (locating/relocating)	see above under Residential
Mini/Mobile Homes (concrete foundations)	see above under Residential
Repairs/Renovations	see above under Residential OR under Commercial/Industrial
Demolition Permits	\$50.00 + \$10.00 (non-refundable processing fee)
Occupancy Permits	\$25.00 + \$10.00 (non-refundable processing fee)
Cash in lieu of Open Space	5% of Assessed Value of New Lot(s) Created

Source: <http://www.townofyarmouth.ca/town-fees.html>



Table 49: Digby (Municipal District) Permit Fees, 2016/2017

Category	Digby (Municipal District)
New Residential Construction (including new additions)	\$20 Processing charge plus \$0.10/sq ft based on all usable floor area
Commercial/Industrial	\$20 Processing charge plus \$0.14/sq ft based on all usable floor area
Cottage (finished)	\$20 Processing charge plus \$0.10/sq ft based on all usable floor area
Cottage (Rough)	\$10 Processing charge plus \$0.075/sq ft based on all usable floor area
Sheds, Garage, Barn / Farm, Forestry, Fishing building	\$10 Processing charge plus \$0.05/sq ft based on all usable floor area
Temporary/Partial Building Permits	N/A
Mini/Mobile Homes (locating/relocating)	\$75.00
Mini/Mobile Homes (concrete foundations)	N/A
Repairs/Renovations	\$ 25 Processing charge plus \$2.00 per \$ 1,000 of estimated value of work
Change of Occupancy of an existing Building	\$10.00

Source: Digby (Municipal District)

Table 50: Digby (Town) Permit Fees, 2016/2017

Category	Digby (Town)
New Residential Construction & Additions to Residential buildings, community centres, cottages and churches	\$20 processing charge plus \$0.10 per sq ft based on all usable floor area
Commercial/Industrial	\$20 processing charge plus \$0.14 per sq ft based on all usable floor area
Sheds, Decks, Shell Storage buildings, garages, barns and forestry/fishing buildings not designed for human occupancy	\$10 processing charge plus \$0.05 per sq ft based on all usable floor area
Mini/Mobile Homes (locating/relocating)	\$75.00
Repairs/Renovations	\$25 processing charge plus \$2.00 per \$ 1,000 of estimated value of work
Demolition Permits	\$30.00
Occupancy Permits	No charge

Source: Digby (Municipal District)

Table 51: Argyle (Municipal District) Permit Fees, 2016/2017

Category	Argyle (Municipal District)
Residential, Community Centres and Churches Construction (including new additions)	\$5.00 + \$0.06/sq ft
Sheds, Garages, Barns and Farm Buildings	\$5.00 + \$0.02/sq ft
Other non-residential uses, such as Commercial and Industrial Buildings	\$5.00 + \$0.10/sq ft
Alterations and Repairs	\$5.00 + \$1.00/\$1000
Demolition Permits	\$0.00
Development Permits	\$0.00

Source: <http://www.munargyle.com/en/building-demolition-permit.html>

Table 52: Clare (Municipal District) Permit Fees, 2016/2017

Category	Clare (Municipal District)
New Residential Construction, Additions and Relocations	\$0.15/sq ft
New Barn, Garage and Shed Construction, Additions and Relocations	1-Story: \$0.12/sq ft 2-Story: \$0.12/sq ft for first level, \$0.10/sq ft for additional levels
New Commercial and all other non-residential Construction, Additions and Relocations	\$0.17/sq ft
Structural Repairs and Alterations	\$25.00
Relocation	\$25.00
New Foundation	\$50.00
Building Permit Renewal Fee	\$25.00

Source: Clare (Municipal District)



Table 53: Yarmouth (Municipal District) Application Fees, 2016/2017

Category	Yarmouth (Municipal District)
Land Use Bylaw Amendment	\$600.00
Municipal Planning Strategy Amendment	\$600.00
Amendments to Development Agreement	\$800.00
Development Agreement	\$800.00
Subdivision Application	\$175.00
Development Permit	\$20.00
Variance Application	\$15.00
Zoning Confirmation Letter	\$10.00
Copy of RQM Municipal Planning Strategy and Land Use Bylaw	free on-line
Copy of RQM Subdivision Bylaw	N/A
Copy of RQM Municipal Services Specification Manual	N/A

Source: http://www.district.yarmouth.ns.ca/attachments/article/123/Fees_Policy.pdf



Table 54: Yarmouth (Town) Application Fees, 2016/2017

Category	Yarmouth (Town)
Land Use Bylaw Amendment	Amendments, Rezoning and Development Agreements \$300.00 (down payment to cover cost of ads for required meeting and hearing) Legal Cost for Preparing Forms (Land Registration Office Forms) \$75.00 plus tax
Municipal Planning Strategy Amendment	N/A
Amendments to Development Agreement	Registry of Deeds fees
Development Agreement	\$100.00 + Registry of Deeds fees
Subdivision Application	\$100.00 + Registry of Deeds fees Repeal of Subdivision \$50.00 + Registry of Deeds fees Amendment to Subdivision \$50.00 + Registry of Deeds fees
Development Permit	no fee
Variance Application	50
Zoning Confirmation Letter	\$10.00 (no charge for non-profit)
Copy of RQM Municipal Planning Strategy and Land Use Bylaw	\$35.00 plus tax
Copy of RQM Subdivision Bylaw	\$25.00 plus tax
Copy of RQM Municipal Services Specification Manual	Copy of Collins Heritage Conservation District Plan & Bylaw \$35.00 plus tax Copy of Property Status Report \$50.00 (no charge for non-profit)

Source: <http://www.townofyarmouth.ca/town-fees.html>

Table 55: Digby (Municipal District) Application Fees, 2016/2017

Category	Digby (Municipal District)
Land Use Bylaw Amendment	\$500 plus cost advertising
Municipal Planning Strategy Amendment	\$500 plus cost advertising
Amendments to Development Agreement	
Development Agreement	\$1000 plus cost advertising
Subdivision Application	\$350 plus fees for registration
Development Permit	\$50 per application for activities < 2500 sq ft; \$100 > 2500 sq ft
Variance Application	No Cost
Zoning Confirmation Letter	No Cost
Copy of RQM Municipal Planning Strategy and Land Use Bylaw	N/A
Copy of RQM Subdivision Bylaw	N/A
Copy of RQM Municipal Services Specification Manual	N/A

Source: Digby (Municipal District)

Table 56: Digby (Town) Application Fees, 2016/2017

Category	Digby (Town)
Land Use Bylaw Amendment	\$500 per application plus \$500 for advertising
Municipal Planning Strategy Amendment	\$1000 per application plus \$500 advertising
Amendments to Development Agreement	\$700 per application plus \$500 for advertising
Development Agreement	\$1000 plus cost advertising
Subdivision Application	\$350 plus fees for registration \$350 plus fees to repeal/appeal a refusal.
Development Permit	\$50 per application for change of use, small buildings, accessory uses. \$100 per application for residential/commercial activities up to 2500 sq ft. \$150 per application for all uses of 2500 sq ft and over.
Variance Application	\$125 per application
Zoning Confirmation Letter	\$50 per confirmation letter
Copy of RQM Municipal Planning Strategy and Land Use Bylaw	N/A
Copy of RQM Subdivision Bylaw	N/A
Copy of RQM Municipal Services Specification Manual	N/A

Source: Digby (Municipal District)

Table 57: Argyle (Municipal District) Application Fees, 2016/2017

Category	Argyle (Municipal District)
Land Use Bylaw Amendment	No Charge
Municipal Planning Strategy Amendment	No Charge
Amendments to Development Agreement	No Charge
Development Agreement	No Charge
Subdivision Application	Mitigated Plan \$100.00 Non-Mitigated Plan \$200.00 Instrument of Subdivision \$100
Development Permit	\$0.00
Demolition Permit	\$0.00
Zoning Confirmation Letter	No Charge
Copy of RQM Municipal Planning Strategy and Land Use Bylaw	No Charge
Copy of RQM Subdivision Bylaw	No Charge
Copy of RQM Municipal Services Specification Manual	No Charge

Source: <http://www.munargyle.com/en/building-demolition-permit.html> ; <http://www.munargyle.com/en/property-subdivision.html> :

Table 58: Clare (Municipal District) Application Fees, 2016/2017

Category	Clare (Municipal District)
Land Use Bylaw Amendment	No fee
Municipal Planning Strategy Amendment	No fee
Residential Development Permit	\$28.75
Commercial Development Permit	\$115.00
Subdivision Application	\$350.00 +5ax and Registration of Document fee

Source: Clare (Municipal District)

8 Business Support Programs and Services

8.1 Government

Town of Digby

147 First Avenue
Digby, Nova Scotia
B0V 1A0
Phone: 902-245-4769
Fax: 902-245-2121
Web: www.digby.ca/

Town of Yarmouth

Town Hall, 400 Main Street
Yarmouth, Nova Scotia
B5A 1G2
Phone: 902-742-2521
Fax: 902-742-6244
Web: www.townofyarmouth.ca/

Argyle (Municipal District)

27 Courthouse Road
Tusket, Nova Scotia
B0W 3M0
Phone: 902-648-2311
Fax: 902-648-0367
Web: www.munargyle.com/

Municipality of Clare

1185 Highway 1
PO Box 458
Little Brook, Nova Scotia
B0W 1Z0
Phone: 902-769-2031
Fax: 902-769-3773
Web: www.clarenovascotia.com/

Digby (Municipal District)

12548 Highway 217
PO Box 429
Seabrook, Nova Scotia
BOV 1A0
Phone: 902-245-4777
Fax: 902-245-5748
Web: www.digbydistrict.ca/

Yarmouth (Municipal District)

932 Highway 1
Hebron, Nova Scotia
B5A 5Z5
Phone: 902-742-7159
Fax: 902-742-3164
Web: www.district.yarmouth.ns.ca/

Zach Churchill, MLA Yarmouth

396 Main Street, Suite 100
Yarmouth, Nova Scotia
B5A 1E9
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Fax: (902) 742-7391
Email: ca@zachchurchill.com
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http://nslegislature.ca/index.php/people/members/zach_churchill

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6-4200 Highway 308
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Gordon Wilson, MLA Clare-Digby

RR1, Box 111
Church Point, Nova Scotia
B0W 1M0
Phone: (902) 769-6683
Fax: (902) 769-2576
Email: info@claredigby.ca
Web:
http://nslegislature.ca/index.php/people/members/gordon_l_wilson

Colin Fraser, MP West Nova

396 Main Street, Suite 103
Yarmouth, Nova Scotia
B5A 1E9
Telephone: (902) 742-6808
Fax: (902) 742-6815
Email: Colin.Fraser@parl.gc.ca
Web: <http://colinjmfraser.ca/>

Access Nova Scotia

Provincial Building
10 Starrs Road, Suite 127
Yarmouth, Nova Scotia
B5A 2T1
General Inquiry: 1-800-670-4357
Web:
<http://novascotia.ca/sns/access/default.aspx>

Art Gallery of Nova Scotia (Western Branch)

341 Main Street
Yarmouth, Nova Scotia
B5A 1E7
Phone: 902-749-2248
Fax: 902-749-2255
Email: agnsyarmouth@novascotia.ca
Web: <http://www.artgalleryofnovascotia.ca>

Atlantic Canada Opportunities Agency (ACOA) – Annapolis/Digby

1649 Highway 1
Church Point, Nova Scotia
B0W 1M0
Phone: 902-260-3590
Fax: 902-260-3591
Email: brianne.leblanc@canada.ca
Web: <http://www.acoa-apec.gc.ca/>

Atlantic Canada Opportunities Agency (ACOA) - Yarmouth

103 Water Street, Pier One Complex
PO Box 607
Yarmouth, Nova Scotia
B5A 4B6
Phone: 902-742-0809
Fax: 902-742-1027
Email: mike.comeau@canada.ca
Web: <http://www.acoa-apec.gc.ca/>

Business Development Bank of Canada

103 Water Street, P.O. Box 98
Yarmouth, Nova Scotia
B5A 4B1
Phone: 1-888-463-6232
Fax: 902-742-8180
Web: www.bdc.ca

Canada Border Services

Digby Airport - 1266 Bloomfield Road,
Digby NS, B0V 1A0

Yarmouth Ferry Terminal - 58 Water Street, Yarmouth NS, B5A 1K9

Yarmouth Airport - 310 Forest Street, Yarmouth NS, B5A 4A8

Web: www.cbsa-asfc.gc.ca



Canada Food Inspection Agency

23 Industry Avenue
Yarmouth, Nova Scotia
B5A 4R7
Phone: 902-742-6499
Fax: 902-742-2421
Web: www.inspection.gc.ca

Canada Post Corporation

Head Office
2701 Riverside Drive
Ottawa, Ontario
K1A 0B1
Phone: 1-866-607-6301
Web: www.canadapost.ca

Department of Business

Centennial Building
1660 Hollis Street, Suite 600
Halifax, Nova Scotia
B3J 1V7
Phone: 902-424-0377
Web: <http://www.novascotia.ca/business/>

Department of Community Services

Yarmouth District Office
10 Starrs Road
Yarmouth, Nova Scotia
B5A 2T1
Phone: 902-742-0741
Fax: 902-742-0747
Digby District Office
PO Box 399, 84 Warwick Street
Digby, Nova Scotia
B0V 1A0
Web: <http://novascotia.ca/coms/>

Department of Fisheries and Aquaculture

1800 Argyle Street, 6th floor, Suite 607
Halifax, Nova Scotia
B3J 2R5
Phone: 902-424-4560
Fax: 902-424-4671
Web: <http://novascotia.ca/fish>

Department of Fisheries and Oceans

PO Box 1035
Dartmouth, Nova Scotia
B2Y 4T3
Phone: 902-426-3550
Web: <http://www.dfo-mpo.gc.ca/>

Department of Global Affairs

Web:
<http://www.international.gc.ca/international/index.aspx>

Department of Health and Wellness

1894 Barrington Street
Halifax, Nova Scotia
B3J 2R8
Phone: 902-424-5818
Web: <http://novascotia.ca/dhw/>

Department of Labour and Advanced Education

PO Box 697
5151 Terminal Road
Halifax, Nova Scotia
B3J 2T8
Phone: 902-424-5301
Fax: 902 424-0575
Web: <http://novascotia.ca/lae>

Environment Canada

National Inquiry Response Team
77 Westmorland Street, Suite 260
Fredericton, New Brunswick
E3B 6Z3
Fax: 506-451-6010
Web: <https://weather.gc.ca>

Export Development Canada (EDC)

1969 Upper Water Street, Tower 2,
Suite 1605
Halifax, Nova Scotia
B3J 3R7
Phone: 902-450-7610
Web: <http://www.edc.ca/>

Housing Nova Scotia

3770 Kempt Road, Suite 3
Halifax, Nova Scotia
Web: <http://housing.novascotia.ca/>

Nova Scotia Business Inc. (NSBI)

World Trade & Convention Centre
1800 Argyle Street, Suite 701
Halifax, Nova Scotia
B3J 3N8
Phone: 902-424-6650
Web: <http://www.novascotiabusiness.com>

Tourism Nova Scotia

PO Box 667, 8 Water Street
Windsor, Nova Scotia
B0N 2T0
Phone: 902-798-6700
Fax: 902-798-6610 or 902-798-6600
Web: <http://tourismns.ca/>

**Le Conseil de développement
économique de la Nouvelle-Écosse**

1649 Highway 1, Box 1
Church Point, Nova Scotia
B0W 1M0
Phone: 902-769-3284
Fax: 902-769-3294
Web: <http://www.cdene.ns.ca/>

**Le Conseil de développement
économique de la Nouvelle-Écosse**

1 Slocumb Road, CP 59
Tusket, Nova Scotia
B0W 1M0
Phone: 902-648-0573
Fax: 902-648-3525
Web: <http://www.cdene.ns.ca/>

Service Canada - Digby

98 Sydney Street
Digby, Nova Scotia
Phone: 800-622-6232
Web: www.servicecanada.gc.ca

Service Canada - Yarmouth

Canada Post Office Building, Floor 2
13 Willow Street
Yarmouth, Nova Scotia
Phone: 800-622-6232
Clare Scheduled Outreach Site
Sainte-Anne University Campus
1649 Route 1
Church Point, Nova Scotia
Phone: 855-881-9874
Web: www.servicecanada.gc.ca

8.2 Non-Governmental Organizations

Yarmouth and Area Chamber of Commerce

PO Box 532
Yarmouth, Nova Scotia
B5A 4B4
Phone: 902-742-3074
Web:
<http://www.yarmouthchamberofcommerce.com/>

Clare Chamber of Commerce

PO Box 35
Church Point, Nova Scotia
B0W 1M0
Phone: 902-769-5312
Web:
<http://www.commercedeclare.ca/en/homepage.html>

Digby Area Board of Trade

PO Box 641
Digby, Nova Scotia
B0V 1A0
Web: <http://www.digbytrade.ca>

Chambre de Commerce d'Argyle

PO Box 159
4083 Highway 308
Tusket, Nova Scotia
B0W 3M0
Web: <http://commerceargyle.com/index.html>

Weymouth Board of Trade

Weymouth, Nova Scotia
Web:
<http://www.weymouthnovascotia.com/community/commerce/board-of-trade>

Bear River Board of Trade

Web: <http://bearriver.ca/bear-river-board-of-trade2/>
Email: bearriver.ns@gmail.com

Community Business Development Corporations (Yarmouth, Digby-Clare)

103 Water Street (Pier One Complex)
Yarmouth, Nova Scotia
B5A 4B6
68 Water Street
Digby, Nova Scotia
B0V1A0
Web: <http://www.cbdc.ca/>

Yarmouth Area Industrial Commission

Alain Muise, Chief Administrative Officer
27 Courthouse Road
Tusket, Nova Scotia
B0W 3M0
Phone: 902-648-3293
Fax: 902-648-0367
Email: admuisse@munargyle.com

Argyle Fishermen's Cooperative

81 Camp Cove Road
Glenwood, Nova Scotia
B0W 1W0
Phone: 902-643-2204

LFA 34 Lobster Management Board

PO Box 51A
Tusket, Nova Scotia
B0W 3M0
Email: lfa34lobster@gmail.com

340 Rancher's Co-operative Ltd.

PO Box 149
102 Langford Road
Weymouth, Nova Scotia
B0W 3T0
Phone: 902-837-4420

8.3 Post-Secondary Education, Training

Nova Scotia Community College

372 Pleasant St
Yarmouth, Nova Scotia
B5A 2L2
Phone: 902-742-0760
Web:
<http://www.nscc.ca/explorensc/campuses/burridge/>

Université Sainte-Anne

1695 Highway 1
Church Point, Nova Scotia
B0W 1M0
Phone: 902-769-2114
Web: www.usainteanne.ca/

Nova Scotia Agricultural College

Faculty of Agriculture
Agricultural Campus
PO Box 550
Truro, Nova Scotia
B2N 5E3
Web: <http://www.dal.ca/about-dal/agricultural-campus.html>

Dalhousie University

6299 South Street
Halifax, Nova Scotia
B3H 4R2
Phone: 902-494-2211
Web: www.dal.ca

Saint Mary's University

923 Robie Street
Halifax, Nova Scotia
B3H 3C3
Phone: 902-420-5400
Web: www.smu.ca/

Mount Saint Vincent University

166 Bedford Highway
Halifax, Nova Scotia
B3M 2J6
Phone: 902-457-6788
Web: www.msvu.ca/

University of King's College

6350 Coburg Road
Halifax, Nova Scotia
B3H 2A1
Phone: 902-422-1271
Web: www.ukings.ca/

Acadia University

15 University Avenue
Wolfville, Nova Scotia
B4P 2R6
Phone: 902-542-2201
Web: www.acadiau.ca

Nova Scotia Community College

Shelburne Campus
PO Box 760, 1575 Lake Road
Shelburne, Nova Scotia
B0T 1W0
Phone: 902-875-8640
Web:
<http://www.nscc.ca/explorensc/campuses/shelburne/>

Nova Scotia College of Art and Design (NSCAD University)

5163 Duke Street
Halifax, Nova Scotia
B3J 3J6
Phone: 902-444-9600
Web: www.nscad.ca

St. Francis Xavier University

5005 Chapel Square
Antigonish, Nova Scotia
B2G 2W5
Phone: 902-867-2219
Web: <http://www.stfx.ca/>

Cape Breton University

1250 Grand Lake Road
Sydney, Nova Scotia
B1P 6L2
Phone: 902-563-1330
Web: <http://www.cbu.ca/>

8.4 Financial Services

Coastal Financial Credit Union

371 Main Street
Yarmouth, Nova Scotia
B5A 4B4
Phone: 902-742-2123
Fax: 902-742-0092
Web: <https://www.coastalfinancial.ca>

Coastal Financial Credit Union

59 Van Norden Road
Tusket, Nova Scotia
B0W 3M0
Phone: 902-648-2322
Fax: 902-648-2131
Web: <https://www.coastalfinancial.ca>

Coastal Financial Credit Union

2246 Highway 334
Wedgeport, Nova Scotia
B0W 3P0
Phone: 902-663-2525
Fax: 902-663-4723
Web: <https://www.coastalfinancial.ca>

Coastal Financial Credit Union

9 Abbott's Harbour Road
West Pubnico, Nova Scotia
B0W 2M0
Phone: 902-762-2327
Fax: 902-7462-3011
Web: <https://www.coastalfinancial.ca>

Caisse Populaire de Clare

1726 Highway 1
Church Point, Nova Scotia
B0W 1M0
Phone: 902-769-3132
Fax: 902-769-2907
Web: <http://www.caissepopclare.com>

Caisse Populaire de Clare

15, chemin Haché
Meteghan, Nova Scotia
B0W 2J0
Phone: 902-645-2661
Fax: 902-645-3776
Web: <http://www.caissepopclare.com>

Royal Bank of Canada

51 Water Street
Digby, Nova Scotia
B0V 1A0
Phone: 902-245-7201
Fax: 902-245-6812
Web: www.rbcroyalbank.com

Royal Bank of Canada

PO Box 130
Weymouth, Nova Scotia
B0W 3T0
Phone: 902-837-5136
Web: www.rbcroyalbank.com

Royal Bank of Canada

1729 Highway 1
Church Point, Nova Scotia
B0W 1M0
Phone: 902-769-2412
Web: www.rbcroyalbank.com

Royal Bank of Canada

8249 Highway 1
Meteghan, Nova Scotia
B0W 2J0
Phone: 902-645-2410
Web: www.rbcroyalbank.com

Royal Bank of Canada

399 Main Street
Yarmouth, Nova Scotia
B5A 1G3
Phone: 902-742-2496
Web: www.rbcroyalbank.com

Royal Bank of Canada

968 Route 335
West Pubnico, Nova Scotia
B0W 3S0
Phone: 902-762-2205
Web: www.rbcroyalbank.com

Scotiabank

61 Water Street
Digby, Nova Scotia
B0V 1A0
Phone: 902-245-2564
Fax: 902-245-6833
Web: <http://www.scotiabank.com/>

Scotiabank

10027 Hwy 1
Saulnierville, Nova Scotia
B0W 2Z0
Phone: 902-769-3234
Fax: 902-769-0176
Web: <http://www.scotiabank.com/>

Scotiabank

389 Main Street
Yarmouth, Nova Scotia
B5A 4B1
Phone: 902-742-7116
Fax: 902-742-1130
Web: <http://www.scotiabank.com/>

TD Bank

360 Main Street
Yarmouth, Nova Scotia
B5A 4B2
Phone: 902-769-3234
Web: <https://www.tdcanadatrust.com/>

CIBC

8791 Warwick Street
Digby, Nova Scotia
B0V 1A0
Phone: 902-245-4754
Web: <https://www.cibc.com/>

CIBC

317 Main Street
Yarmouth, Nova Scotia
B5A 4B1
Phone: 902-742-7855
Web: <https://www.cibc.com/>

Bank of Montreal

354 Main Street
Yarmouth, Nova Scotia
B5A 4B2
Phone: 902-742-9291
Web: <http://www.bmo.com/>

Easy Financial

305 Highway 303, Unit 3
Digby, Nova Scotia
B0V 1A0
Phone: 902-245-6123
Web: <https://www.easyfinancial.com/>

Easy Financial

130 Starrs Road
Yarmouth, Nova Scotia
B5A 2E5
Phone: 902-749-0449
Web: <https://www.easyfinancial.com/>



8.5 Real Estate Services

The Real Estate Store

91A Water Street
Yarmouth, Nova Scotia
B5A 4P6
Phone: 902-742-9222
Fax: 902-742-3243
Email: tres@eastlink.ca
Web: <http://therealestatestore.ca/>

Modern Realty

550 Main Street
Yarmouth, Nova Scotia
B5A 1H8
Phone: 902-881-8181
Fax: 902-881-8282
Email: info@modernrealty.ca
Web: www.modernrealty.ca

Lakeside Realty

8 Forest Street
Yarmouth, Nova Scotia
B5A 3K8
Phone: 902-742-4600
Fax: 902-742-2022
Web: <http://www.lakesiderealty.ca>

Victory Realty

255 Main Street
Yarmouth, Nova Scotia
B5A 1E2
Phone: 902-742-6622
Fax: 902-749-1818
Email: info@victoryrealty.ca
Web: <http://www.victoryrealty.ca>

Boats and Realty

55 Starr's Road
Yarmouth, Nova Scotia
B5A 2T2
Phone: 902-742-9163
Fax: 902-742-1018
Web:
<http://www.boatsandrealty.com>

The Future Group

99 Water Street
Yarmouth, Nova Scotia
B5A 4P5
Phone: 902-742-8844
Fax: 902-742-8845
Email: info@futuregrouprealty.ca
Web: <http://www.futuregrouprealty.ca/>

Press Realty

9 Water Street
Digby, Nova Scotia
B0V 1A0
Phone: 902-245-4000
Fax: 902-247-4253
Web: <http://pressrealty.ca/>

Robert Long Real Estate

8910 Highway 1
Meteghan River, Nova Scotia
B0W 2L0
Phone: 902-645-2933
Fax: 902-645-3368
Web: <http://lesterdoucet.point2agent.com/>

Tradewinds Realty

8144 Highway 1
Meteghan, Nova Scotia
Phone: 902-740-3051
Email:
sheila.deveau@tradewindsrealty.com
Web: <http://www.tradewinds.ca/>

Pier II Realty Ltd.

121 First Avenue
Digby, Nova Scotia
B0V 1A0
Phone: 902-245-4711
Fax: 902-245-4712
Web: <http://pierll.com/>

9 Quality of Life

The Western Region enjoys a fantastic quality of life owing to its rich French Acadian roots, history and unique culture from the beautiful coastline of Argyle to the Acadian shores of Clare. Urban centres of Digby and Yarmouth are home to various museums, restaurants and shops. The combination of rural and urban ensure a relaxed lifestyle with all the amenities of a major centre.

9.1 Housing Characteristics

Table 59: Dwelling Characteristics, 2015

Characteristics	Western Region	Nova Scotia
Total number of occupied private dwellings	23,143	417,374
Average number of rooms per dwelling	6.74	6.57
Owned	18,404	294,416
Rented	4,648	120,329
Average value of dwelling	\$262,724	\$345,767

Source: Western REN from Manifold Data Mining Inc. Superdemographics (2016)



9.2 Health, Social and Community Services

9.2.1 Health and Social Services

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Provides access to non-emergency health information and services. Registered Nurses will give you the advice and information needed and provide reassurance concerning all kinds of general health issues and questions.

E-Health - Nova Scotia Telehealth Network

Phone: 1-800-889-5949

Phone: 902-470-7690 (Outside Nova Scotia)

Fax: 902-470-7692

Email: nsthnsch@nshealth.ca

Web: <http://novascotia.ca/dhw/ehealth/telehealth/>

The Nova Scotia Telehealth Network (NSTHN) is a video conferencing communications network that connects healthcare focused facilities across Nova Scotia. The NSTHN uses videoconferencing technologies to improve access to health services for patients, families and healthcare professionals.

For a full list, visit the ***Health and Wellness Initiatives, Programs, and Services*** webpage:

<http://novascotia.ca/dhw/programs-and-services.asp>



9.2.2 Regional Health Services

Digby General Hospital

75 Warwick Street
Digby, Nova Scotia
B0V 1A0
Phone: 902-245-2501
Fax: 902-245-2803
Web:
<http://www.swndha.nshealth.ca/pages/DigbyGenHospMain.htm>

South West Health

60 Vancouver Street
Yarmouth, Nova Scotia
B5A 2P5
Phone: 902-742-3541
Fax: 902-742-0369
Web:
<http://www.swndha.nshealth.ca/pages/yrh.htm>

Roseway Hospital

1606 Lake Road, PO Box 610
Shelburne, Nova Scotia
B0T 1W0
Phone: 902-875-3011
Fax: 902-875-1580
Web:
<http://www.swndha.nshealth.ca/pages/roseway.htm>

Annapolis Community Health Centre

821 St. George Street, PO Box 426
Annapolis Royal, Nova Scotia
B0S 1A0
Phone: 902-532-2381
Fax: 902-532-2113
Web:
<http://www.avdha.nshealth.ca/site/annapolis-community-health-centre>

Valley Regional Hospital

150 Exhibition Street
Kentville, Nova Scotia
B4N 5E3
Phone: 902-678-7381
Fax: 902-679-1904
Web:
<http://www.avdha.nshealth.ca/site/valley-regional-hospital>

Bear River Health Centre

1112 River Road, PO Box 85
Bear River, Nova Scotia
B0S 1B0
Phone: 902-467-3611
Fax: 902-467-3339
Web: <http://www.bearriverandareaclinic.ca/>

Clare Medical Centre

8559 Highway 1
Meteghan Centre, Nova Scotia
B0W 2K0
Phone: 902-645-2777
Fax: 902-645-3356

Islands Health Centre

197 Over Cove Road
Freeport, Nova Scotia
B0V 1B0
Phone: 902-839-2398

Weymouth Medical Centre

PO Box 220
Weymouth, Nova Scotia
B0W 3T0
Phone: 902-837-5640
Fax: 902-837-5450

Barrington Community Health Centre

3695 Highway 3
Barrington Passage, Nova Scotia
B0W 1G0
Phone: 902-637-2933

9.3 Elementary and Secondary Schools

Table 60: Tri-County Regional School Board Schools within the Western Region

School Name	Location	Phone	Web
Arcadia Consolidated School	10177 Highway 3, Arcadia, NS, B0W 1B0	902-749-2870	http://bit.ly/290N3yO
Barrington Municipal High School	536 Oak Park Road, PO Box 40, Barrington Passage, NS, B0W 1G0	902-637-4310	http://www.bmhs.ednet.ns.ca/
Barton Consolidated School	8017 Highway 101, PO Box 29, Barton, NS B0W 1H0	902-245-7570	http://www.tcrsb.ca/baces/default.aspx
Carleton Consolidated Elementary School	4014 Highway 340, Carleton, NS, B5A 5P8	902-761-4200	http://bit.ly/298pk3p
Clark's Harbour Elementary School	29 School Street, PO Box 130, Clark's Harbour, NS, B0W 1P0	902-745-3710	http://www.tcrsb.ca/csich/default.aspx
Digby Elementary School	20 Shreve St., PO Box 1538, Digby, B0V 1A0	902-245-7550	http://bit.ly/293ITtZ
Digby Neck Consolidated Elementary School	RR1 Highway 217, Sandy Cove, B0V 1E0	902-834-6600	http://bit.ly/29cj3m2
Digby Regional High School	107 King Street, PO Box 1660, Digby, NS, B0V1A0	902-245-7500	http://digbyregionalhigh.ednet.ns.ca/
Drumlin Heights Consolidated School	5428 Highway 3, Argyle, NS, B0W 1W0	902-643-6000	http://bit.ly/299izjI
Forest Ridge Academy	Box 128, Barrington, NS, B0W 1E0	902-637-4340	http://www.tcrsb.ca/fra/default.aspx
Islands Consolidated School	75 Overcove Road, Freeport, NS, B0V 1B0	902-839-6303	http://bit.ly/293VoGa
Maple Grove Education Centre	52 Grove Memorial Drive, Hebron, NS, B5A 5Z6	902-749-5160	http://bit.ly/290jde7
Meadowfields Community School	106 Prospect Street, Yarmouth, NS, B5A 4J2	902-749-2880	http://bit.ly/29IBq79
Plymouth School	849, Highway 334, Plymouth, NS, B0W 1B0	902-663-2000	http://www.tcrsb.ca/plly/default.aspx
Port Maitland Consolidated School	3072 Highway 1, PO Box 70, Port Maitland, NS, B5A 5T3	902-649-4400	http://www.tcrsb.ca/pmces/default.aspx
South Centennial Elementary School	20 Forbes Street, Yarmouth, NS, B5A 1W8	902-749-5150	http://www.tcrsb.ca/south/default.aspx
Saint Mary's Bay Academy	4079 Highway 1, St Bernard, NS, B0W 3T0	902-837-2340	http://www.tcrsb.ca/smaba/default.aspx

WESTERN REGIONAL ENTERPRISE NETWORK REGIONAL PROFILE

School Name	Location	Phone	Web
Weymouth Consolidated School	4695 Highway 1, PO Box 400, Weymouth, NS, B0W 3T0	902-837-2310	http://www.tcrsb.ca/wcs/default.aspx
Yarmouth Central Elementary School	53 Parade Street, Yarmouth, B5A 3B1	902-749-2860	http://bit.ly/28Yk0f6
Yarmouth Consolidated Memorial High School	146 Forest Street, Yarmouth, NS B5A 0B3	902-749-2810	http://ycmhs.ednet.ns.ca/

Source: <http://www.tcrsb.ca/Lists/TCRSB%20Schools/AllItems.aspx> (2016)

Table 61: Conseil Scolaire Acadien Provincial Schools within the Western Region

School Name	Location	Phone	Web
École Belleville	84 rue Belleville, Belleville, N- É, B0W 3M0	902-648-5920	http://ecolebelleville.ednet.ns.ca/
École Jean-Marie-Gay	RR1, 9680 Route 1, Saulnierville, N- É, B0W 2Z0	902-769-5420	http://ejmg.ednet.ns.ca/
École Joseph-Dugas	450, chemin Patrice, Pointe-de-l'Église, N- É, B0W 1M0	902-769-5430	http://joseph-dugas.ednet.ns.ca/
École Pubnico-Ouest	811 Route 335, Pubnico-Ouest, N- É, B0W 3S0	902-762-4400	http://epo.ednet.ns.ca/
École Rose-des-Vents	6, chemin Bedford, C.P. 119, Greenwood, N- É, B0P 1N0	902-765-7100	http://erdv.ednet.ns.ca/
École Saint-Albert	5155, route 1, C.P. 26, Rivière-aux-Saumons, N- É, B0W 2Y0	902-649-5600	https://sites.google.com/a/sepne.ca/esta/
École secondaire de Clare	80 Chemin Placide Comeau, C.P. 157, La Butte, N- É, B0W 2L0	902-769-5400	http://esdc.ednet.ns.ca/
École secondaire de Par-en-Bas	4258 Route 308, C.P. 178, Tusket, N- É, B0W 3M0	902-648-5900	http://espб.ednet.ns.ca/
École Stella-Maris	288 Chemin Peter Dugas, Meteghan, N- É, B0W 2J0	902-645-5500	http://bit.ly/2940kLb
École Wedgeport	44 Ditcher Rd, Wedgeport, N- É, B0W 3P0	902-663-5000	http://wedgeport.ednet.ns.ca/

Source: http://csap.ednet.ns.ca/nos_ecole.php (2016)

9.4 Emergency and Protective Services

Table 62: Fire Service

Fire Service Provider	Phone	Web
Yarmouth Fire Department	902-742-7411	https://www.district.yarmouth.ns.ca/index.php/municipal/services/fire-departments-
Digby Fire Department	902-245-4958	https://digbyfire.ca/
Barton/Brighton Fire Department	902-245-6466	
Bear River Fire Department	902-467-0909	
Digby Neck Fire Department	902-245-2651	
Freeport Fire Department	902-839-2515	
Plympton Fire Department	902-837-4947	
Smith's Cove Fire Department	902-245-5557	http://digbydistrict.ca/fire-departments.html
Southville Fire Department	902-837-4232	
Tiverton Fire Department	902-839-2551	
Westport Fire Department	902-839-2339	
Weymouth Fire Department	902-837-5171	
Amiraults Hill / Hubbard's Point Fire Department	902-648-0366	
East Pubnico Fire Department	902-762-0550	
Eel Brook & District Fire Department	902-648-3014	
Islands & District Fire Department	902-648-2385	
Kemptville & District Fire Department	902-761-2683	http://www.munargyle.com/en/fire-departments.html
Lake Vaughne Fire Department	902-648-2546	
Quinan & District Fire Department	902-648-2821	
Wedgeport & District Fire Department	902-663-4644	
West Pubnico Fire Department	902-762-2098	
Valley & District Fire Department	902-761-2747	
Port Maitland Fire Department	902-649-3143	
Lakes & District Fire Department	902-649-2837	
Kemptville & District Fire Department	902-761-2683	https://www.district.yarmouth.ns.ca/index.php/municipal/services/fire-departments-
Carleton & District Fire Department	902-761-2357	
Lake Vaughan Fire Department	902-648-2546	



Police Services

RCMP Southwest Nova District Detachments
Barrington: 902-637-2325
Digby: 902-245-2579
Meteghan: 902-645-2326
Yarmouth Municipal: 902-742-8777
Yarmouth Rural: 902-742-9106
<http://www.rcmp-grc.gc.ca/detach/en/find/NS>

Land Ambulance

South West Health
911
<http://www.swndha.nshealth.ca/>
<http://novascotia.ca/dhw/ehs/>

Other community emergency service

Yarmouth Joint Emergency Management Office
Phone: 902-742-8558
Web: <https://www.townofyarmouth.ca/318-yarmouth-joint-emergency-management-office.html>

Argyle Emergency Management Committee
Phone: 902-648-3293
Web: <http://www.munargyle.com/en/emergency-management-committee.html>

Digby Regional Emergency Management
Phone: 902-245-6252
Web: <http://bit.ly/U7fL90>

Ground Search and Rescue
Yarmouth: 902-742-6285
Web: http://novascotia.ca/just/EMO/ground_search_rescue/

Canadian Red Cross – Yarmouth Service Centre
Phone: 902-742-3681
Web: <http://www.redcross.ca/in-your-community/nova-scotia/nova-scotia-find-a-branch/yarmouth-service-centre>

Emergency Health Services
Phone: 911
Web: <http://novascotia.ca/just/emo/911/>

9.5 Recreation and Tourism

The Western Region is located within a two and a half-hour drive of the province's capital, Halifax, and can be reached by way of two major highways and two secondary highways. Within the area are two airports, one regional and the other international. Four ferries service the area; one international route to Portland Maine, one interprovincial to Saint John, New Brunswick, and two connecting the islands of Digby Neck to the mainland.

Within the area there are many exciting attractions to enjoy. The Western Region as a whole is part of the UNESCO designated Southwest Nova Biosphere, a biologically diverse area from coastal shores and beaches, to inland lakes and forests. The area also borders on the Bay of Fundy, another UNESCO Biosphere, which boasts the highest tides in the world and amazing whale watching experiences. The fishing industry along the shores is as strong today as it's ever been, providing access to the freshest seafood.

The Western Region has a rich cultural heritage with two First Nations' communities, Acadians settlers since the 1600s, and Black Loyalists who landed in 1783 after the American Revolution. These traditional cultures can be explored further at the Bear River Heritage Museum, Le Village Historique Acadien de la Nouvelle-Écosse, the Black Loyalist Heritage Site in nearby Birchtown, and at the beautiful Église Sainte-Marie, the largest wooden church in North America.

There are four separate tourism organizations or groups in the Western Region, each with its own territory. Yarmouth, and Argyle are covered by the Yarmouth and Acadian Shores Tourism Association (YASTA). The Municipality of Clare has its own Tourism Manager, who operates the Rendez-vous de la Baie Visitor Centre. The Digby area is covered by the Digby Area Tourism Association (DATA). The municipalities of Barrington, and Clark's Harbour are represented by the Shelburne County Tourism Association.

Yarmouth and Acadian Shores Tourism Association (YASTA)

A non-profit organization that promotes tourism activities, development and marketing. Highlights activities, events, accommodations, restaurants, and sites, as well as packages of experiences.

<http://www.yarmouthandacadianshores.com/>

Digby Area Tourism Association (DATA)

Brings operators and government together to promote, develop, coordinate, and celebrate the local tourism industry with the focus on making the area a tourist destination. Highlights places, attractions, events, restaurants, accommodations and transportation within the area.

<http://digbyarea.ca/>

Baie Sainte Marie

The official tourism site for the Municipality of Clare, home to the largest Acadian community in Nova Scotia. Highlights festivals, events, culture, parks, experiences, artists, accommodations and restaurants.

<http://baiesaintemarie.ca/>

Sheburne County Tourism Association

The website of the Shelburne County Tourism Association, covering Barrington Municipality, Clark's Harbour, Lockeport, Shelburne, Shelburne Municipality and Shelburne County. Highlights various beaches, lighthouses, festivals, and museums, as well as seafood options in the area.

<http://discovershelburnecounty.com/>

Tourism Nova Scotia

A provincial crown corporation that maintains the official tourism website for Nova Scotia. The site lists attractions, events, accommodations, restaurants and shops, province wide.

<http://www.novascotia.com/>

Digby Area Recreation Commission

<http://www.digbyarearecreation.ca/>

Yarmouth Recreation

<http://yarmouthrecreation.ca/>

Golf

Clare Golf and Country Club

<http://claregolf.ca/>

Digby Pines Golf Resort and Spa

<http://www.digbypines.ca/golf/info.htm>

Yarmouth Links

<http://yarmouthlinks.ca/>

9.6 Events

Table 63: Annual Festivals and Events, 2016

Name of Event	Location	Date
Quinan Wild Game Evening and Auction	Argyle	March 5th
Tune-a-Fest	Argyle	March 31st-April 2nd
Annual Senior Picnic	Argyle	June 16th
Métis and Heritage Day	Argyle	June 21st
Color Me Krazy 5k Fun Run	Argyle	June 23rd
Painting Exhibit and Sale	Argyle	June 29th-31st
Amazing Bike Race	Argyle	July 7th
Strawberry festival	Argyle	July 7th
Teddy Bears Picnic	Argyle	July 11th
Acadian Festival Chez-nous à Pombeau	Argyle	July 11th-17th
Evening on the Hill	Argyle	July 17th

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Name of Event	Location	Date
Star Acadie	Argyle	July 24th
Festival acadien de Wedgeport	Argyle	July 26th-August 1st, & August 14th-15th
Abuptic Festival	Argyle	August 4th-7th
Acadian Day Celebration	Argyle	August 15th
Blueberry Festival	Argyle	August 18th
Wedgeport Tuna Tournament	Argyle	August 21st-27th
Quinan Labour Day Picnic	Argyle	September 5th
Olde Fashioned Tea	Argyle	September 7th-28th
Craftsplash	Argyle	September 20th-25th
Harvest Festival	Argyle	September 22nd
Starlight Festival	Argyle	September 28th - 29th
Wine & Food Tasting	Argyle	October 7th
Haunted Village	Argyle	October 21st-22nd
Christmas Concert	Argyle	November 20th
Belliveau Cove Farmer's Market	Clare	Saturdays, May 28th- September 24th
Festival de Clare-té	Clare	April 1st-9th
Beaux vendredis seafood suppers	Clare	June 24st-September 2nd
Musique de la Baie	Clare	July-September
Clare Country Music Festival	Clare	July 8th-10th
Quilt-Expo	Clare	July 25th-29th
Clare Summer Spiel (Curling)	Clare	July 28th-31st
Festival acadien de Clare	Clare	August 7th-15th
Clare Bluegrass Festival	Clare	August 12th-14th
Acadian Shore Poker Run	Clare	September 2nd
Gran Fondo Baie Sainte-Marie	Clare	September 24th-25th
Marathon Baie Sainte-Marie	Clare	October 16th
Everest Canadian Senior Curling Championships	Digby (Town)	March 28th-April 2nd
Spring Into Summer Business Expo	Digby (Town)	June 10th-11th
Lobster Bash	Digby (Town)	July 8th-10th
Lobster Bash 3K Mud Dash	Digby (Town)	July 9th
Dedication of Historic Digby Lighthouse	Digby (Town)	
Digby Scallop Days	Digby (Town)	August 5th-7th
Wharf Rat Rally	Digby (Town)	August 31st-September 4th
Women's Only Weekend	Digby (Town)	September 16th-18th
Fisher's Memorial Service	Digby (Town)	September 18th
Weymouth Tea Days	Digby (Municipality)	Thursdays, July-September
Smith's Cove Good Times Day	Digby (Municipality)	July 2nd
Bear River Cherry Carnival	Digby (Municipality)	July 23rd
Breaking Waves	Digby (Municipality)	July 30th
Bear River Blues and Jazz	Digby (Municipality)	July 30 th & August 27th

Name of Event	Location	Date
Digby County Exhibition	Digby (Municipality)	August 24th-27th
Tour de New France Mountain Bike Rally	Digby (Municipality)	September 17th
Christmas on the Sissiboo Craft & Collectible Market	Digby (Municipality)	November 5th
Beach Yoga	Yarmouth (Municipality)	Fridays, May 27th-August 26th
Mushroom Excursion, Discovery and Identification	Yarmouth (Municipality)	August 28th
Craftsplash	Yarmouth (Municipality)	September 20th-25th
Belly Dance and Drum Workshops	Yarmouth (Municipality)	September 24th
How to Grow Shiitake Mushrooms	Yarmouth (Municipality)	October 16th
An Evening for Mexican Food Enthusiasts	Yarmouth (Municipality)	November 6th
Living Wharves (Yarmouth Marginal Wharf - Friday & Sunday afternoon)	Yarmouth (Town)	June 20-September 28, 2014
Canada Day Celebrations	Yarmouth (Town)	July 1, 2014
Dragon Boat Fun Nights	Yarmouth (Town)	Tuesdays and Thursdays, July 5th-August 25th
Ribfest	Yarmouth (Town)	July 8th-10th
Girl's Day Out	Yarmouth (Town)	July 12th
Seafest	Yarmouth (Town)	July 13th-17th
Yarmouth Car Show	Yarmouth (Town)	July 15th-16th
Family Beach Party	Yarmouth (Town)	July 17th
Hunger Games Training	Yarmouth (Town)	July 21st
Boy's Night Out	Yarmouth (Town)	July 28th
Teddy Bear Picnic	Yarmouth (Town)	August 4th
Western Nova Scotia Exhibition	Yarmouth (Town)	August 3rd-8th
Seafood & Wine Extravaganza	Yarmouth (Town)	August 5th-7th
Coal Shed Music Festival	Yarmouth (Town)	August 12th-28th
Lake Milo Dragon Boat Festival	Yarmouth (Town)	August 21st
2017 Canadian Mixed Curling Championships	Yarmouth (Town)	November 14th-19th

Source: Western REN (2016)

9.7 Accommodations

Table 64: Rooms & Campsites

Area	# of Rooms	# of Campsites
Digby and Area	350+	370+
Municipality of Clare	61+	196+
Yarmouth and Acadian Shores	384+	235+

Source: Western REN (2016)

9.8 Local Media

Table 65: Newspapers

Newspaper	Frequency
Le Courrier de la Nouvelle-Écosse (provincial/French)	Weekly
Tri-County Vanguard (TransCon)	Weekly
Chronicle-Herald	Daily, except Sunday
Clare & Lobster Bay Shoppers	Weekly

Source: Western REN (2016)



Table 66: Radio Stations

Radio Station	Affiliation
CIFA 104.1FM	Community radio
CJLS 95.5FM	Community radio
AVR-97.7	Community radio
CBC-92.1FM Radio One	
CBC-93.3FM Radio 2	
CBC-106.5FM Ici Musique	
CBC-107.3FM Radio-Canada Première	

Source: Western REN (2016)

9.9 Communications Infrastructure

Table 67: Communications Infrastructure

Service	Company Name
Internet	Bell, Eastlink, Mainland Telecom, NCS Network, Xplornet
Cable/Satellite TV	Bell, Bell Satellite TV, Eastlink, Shaw
Mobile	Bell, Eastlink, Rogers, Telus

Source: Western REN (2016)

Appendix A – Regional and Local Incentives

Table 68: Regional and Local Incentives

Type	Name	Description	URL
Doctor Recruiting Incentive	Town of Digby and Municipality of District of Digby	\$ 100,000 for a four year return of service agreement.	
Doctor recruitment	Recruitment Initiatives (Argyle, Yarmouth)	A partnership between the Town of Yarmouth and the Municipalities of Argyle and Yarmouth. Offers recruitment incentives to physicians who choose to practice family medicine within the communities.	http://www.munargyle.com/en/doctor-recruitment-initiative.html



Appendix B – Programs and Services

Table 69: Programs and Services

Type	Name	URL
Start-up; Equip or Property; Other; R&D	Aboriginal Business Development Fund (Ulnooweg Loan)	http://www.ulnooweg.ca/loans.php
Start-up; Equip or Property; Other; R&D	Aboriginal Business and Entrepreneurship Development	http://www.aadnc-aandc.gc.ca/eng/1375201178602/1375202816581
Start-up; WC; Export; Information; Equip or Property; Other; R&D; Hire / Train; Productivity / Efficiency	The Aboriginal Community Development Fund	http://novascotia.ca/programs/aboriginal-community-development-fund/
Information	Services for Business	http://www.novascotia.ca/sns/access/business.asp
R&D	ACOA - Atlantic Innovation Fund	http://www.acoa-apeca.gc.ca/eng/ImLookingFor/ProgramInformation/AtlanticInnovationFund/Pages/AtlanticInnovationFund.aspx
Information	ACOA - Atlantic Shipbuilding Action Plan	http://www.acoa-apeca.gc.ca/eng/Pages/Atlantic-Shipbuilding-Action-Plan.aspx
Start-up; Equip or Property	ACOA - BDP - Business Development Program	http://www.acoa-apeca.gc.ca/eng/ImLookingFor/ProgramInformation/Pages/ProgramDetails.aspx?ProgramID=2
Export	ACOA - Canada-Atlantic Provinces Agreement on International Business Development	http://www.acoa-apeca.gc.ca/eng/ibda/Pages/HomePage.aspx
Export	ACOA - International Business Development Agreement (IBDA)	http://www.acoa-apeca.gc.ca/eng/ibda/Pages/HomePage.aspx
Information	ACOA - Tourism Best Practices	http://www.gmst.ca/tourism-best-practices/
Information	ACOA - Women in Business Initiative	http://www.acoa-apeca.gc.ca/eng/publications/FactSheetsAndBrochures/Pages/WomeninBusinessInitiative.aspx
Start-up	Advance Payments Program	http://www.agr.gc.ca/eng/?id=1290176119212
Other	Advance Rulings for Tariff Classification	http://www.cbsa-asfc.gc.ca/import/arda/menu-eng.html
Information	AgPal	http://www.agpal.ca/

Funding Type	Program Name	Web
Export; Other	Agri-Food Trade Service	http://www.agr.gc.ca/eng/programs-and-services/list-of-programs-and-services/agri-food-trade-service/?id=1410965065217
Other; R&D	AgriInnovation Program	http://www.agr.gc.ca/eng/?id=1291828779399
WC	AgriInvest	http://www.agr.gc.ca/eng/?id=1291828779399
Marketing	AgriMarketing Program	http://www.agr.gc.ca/eng/?id=1357941192614
WC	AgriStability	http://www.agr.gc.ca/eng/?id=1291990433266
Hire / Train	Apprenticeship Job Creation Tax Credit	http://www.cra-arc.gc.ca/tx/ndvdlts/tpcs/ncm-tx/rtrn/cmpltng/ddctns/lns409-485/412/jctc-eng.html
Hire / Train	Apprenticeship START Program	http://nsapprenticeship.ca/employers-industry/start-program
R&D	Aquaculture Collaborative Research and Development	http://www.dfo-mpo.gc.ca/Science/enviro/aquaculture/acrdp-pcrda/index-eng.htm
WC; Equip or Property; R&D	Aquaculture Loan Program - Fisheries Loan Board	http://novascotia.ca/fish/funding-programs/aquaculture-loan/
WC	Artists Grant Programs	http://canadacouncil.ca/council/grants/find-a-grant?applicant=individuals
Start-up; WC; Export; Equip or Property; R&D	BDC - Financing General	http://www.bdc.ca/EN/financing/Pages/default.aspx
Start-up	BDC Buying a Business Financing	http://www.bdc.ca/EN/financing/business-loans/financing-buy-a-business/Pages/asset-based-financing.aspx
Equip or Property	BDC Commercial Real Estate Financing	http://www.bdc.ca/EN/financing/business-loans/pages/commercial-real-estate-financing.aspx
Information	BDC Consulting	http://www.bdc.ca/EN/consulting/Pages/default.aspx
Equip or Property	BDC Equipment Line	http://www.bdc.ca/EN/financing/business-loans/pages/equipment-financing.aspx
Start-up	BDC Financing for Starting a Business	http://www.bdc.ca/EN/financing/business-loans/pages/financing-starting-a-business.aspx

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Funding Type	Program Name	Web
WC; Other	BDC Funding Platform for Independent Lenders	https://www.bdc.ca/en/about/what-we-do/securitization/pages/how-it-works.aspx
Start-up; Export; Equip or Property; R&D	BDC Growth Capital for Aboriginal Business	http://www.bdc.ca/EN/i_am/aboriginal_entrepreneur/Pages/growth_capital_financing.aspx
Export; Information	BDC Market Xpansion Loan	http://www.bdc.ca/EN/financing/business-loans/Pages/expansion-loan.aspx
Other	BDC Ownership Transition Financing	http://www.bdc.ca/EN/financing/business-loans/financing-transfer-a-business/Pages/asset-based-financing.aspx
Start-up; WC; Marketing; Equip or Property; Other	BDC Small Business Loan	http://www.bdc.ca/EN/financing/business-loans/pages/small-business-loan.aspx
Start-up; WC; Export; R&D	BDC Subordinate Financing	BDC Subordinate Financing
Equip or Property; Productivity / Efficiency	BDC Technology Financing	http://www.bdc.ca/EN/financing/business-loans/Pages/technology-financing.aspx
WC; R&D	BDC Venture Capital	http://www.bdc.ca/EN/bdc-capital/venture-capital/Pages/venture-capital.aspx
WC	BDC Working Capital Financing	http://www.bdc.ca/EN/financing/business-loans/working-capital-financing/Pages/working-capital-loan.aspx
Export; Information	Become an Exporter	http://www.ccc.ca/en/exporters/become-an-exporter
Information; Hire / Train	Black Business Initiative - Training	http://www.bbi.ca/training/
Start-up	Black Business Initiative Financial support	http://www.bbi.ca/resources/financial-assistance/
WC	Bluarctic - Seafood Inventory Financing	http://www.bluarctic.com/
WC; Equip or Property	BMO	http://www.bmo.com/main/personal
Information; Hire / Train	Bonavista Institute for Cultural Tourism - Courses	http://bonavistainstitute.ca/
Other	Business Incorporation and Registration (Nova Scotia)	http://www.novascotia.ca/sns/paal/rjs/pa1265.asp

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Funding Type	Program Name	Web
Information; Other	Business Number (BN)	http://www.cra-arc.gc.ca/tx/bsnss/t�cs/bn-ne/menu-eng.html
Information; Hire / Train	Business Workforce Consultants	http://workplaceinitiatives.novascotia.ca/BusinessWorkforceConsultants/
R&D	Business-Led Networks of Centres of Excellence	http://www.nce-rce.gc.ca/Programs-Programmes/Index_eng.asp
Hire / Train; Other	C@P Community Access Program	http://www.nsdp.ca/
Export; Marketing	Canada Book Fund	Canada Book Fund
Marketing; Other	Canada Brand	http://www.marquecanadabrand.agr.gc.ca/intro/index-eng.htm
Information	Canada Business Network - Information	http://www.canadabusiness.ca/eng/scg-12/
Marketing; Other	Canada Feature Film Fund	http://www.telefilm.ca/en/funds-and-programs/development-program
R&D	Canada Media Fund	http://www.cmf-fmc.ca/
WC	Canada Periodical Fund - Business Innovation	http://canada.pch.gc.ca/eng/145874431821
Start-up; WC; Equip or Property	Canada Small Business Financing Program	http://www.ic.gc.ca/eic/site/csbfp-pfpec.nsf/eng/home
R&D; Hire / Train	Canada Summer Jobs	http://www.servicecanada.gc.ca/eng/epb/yi/yep/programs/scpp.shtml
Start-up; Equip or Property	Canadian Agricultural Loans Act Program (CALA)	http://www.agr.gc.ca/eng/?id=1288035482429
Hire / Train	Canadian Film or Video Production Tax Credit	Canadian Film or Video Production Tax Credit
Productivity / Efficiency	Canadian Industry Program for Energy Conservation	http://www.nrcan.gc.ca/energy/efficiency/industry/cipec/5153
Information	Canadian Innovation Commercialization Program	http://www.wd.gc.ca/eng/13765.asp

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Funding Type	Program Name	Web
Information	Canadian Intellectual Property Office	http://www.ic.gc.ca/eic/site/cipointernet-internetopic.nsf/eng/home
R&D	Canadian International Innovation Program	http://tradecommissioner.gc.ca/funding-financement/ciip-pcii/index.aspx?lang=eng
Marketing; Other	Canadian Signature Experiences Collection	http://en.destinationcanada.com/resources-industry/canadian_signature_experiences
Information	Canadian Trade Commissioner Service	http://www.tradecommissioner.gc.ca/eng/how-tcs-can-help.jsp
Start-up	CanExport	http://international.gc.ca/canexport/index.aspx?lang=eng
Other	CANPASS	http://www.cbsa-asfc.gc.ca/prog/canpass/menu-eng.html
WC; Information; Equip or Property; Other	Capital Linx - Financing Consultant	http://www.assetlinxcapital.com/
Hire / Train	Career Focus	http://www.servicecanada.gc.ca/eng/epb/yi/tep/newprog/career.shtml
Start-up; WC; Marketing; Equip or Property	CBDC - General Business Loan	http://www.cbdc.ca/
Start-up; Equip or Property	CBDC - Social Enterprise Loan	http://www.cbdc.ca/en/atlantic-association-of-cbdcs/programs/cbdc-social-enterprise-loan
Start-up	CBDC - Students in Business	http://www.studentsinbusiness.ca/en/index.html
Start-up; WC; Equip or Property; R&D	CBDC - Youth Loan	http://www.cbdc.ca/en/new-brunswick-association-of-cbdcs/cbdc-westmorland-albert-inc/programs/cbdc-youth-loan
Start-up	CBDC First-Time Entrepreneur Loan	http://www.cbdc.ca/uploads/file/CBDC%20INFO%20SHEET%20FIRST%20TIME.pdf
Start-up; R&D	CBDC Innovation Loan	http://www.cbdc.ca/uploads/file/CBDC%20INFO%20SHEET%20INNOVATION.pdf
Start-up; Equip or Property	CEED - Entrepreneur Advising and Financing	http://ceed.ca/get-started/start-a-business/
WC; Equip or Property	CIBC	https://www.cibc.com/ca/small-business.html

Funding Type	Program Name	Web
Other; Hire / Train	C-Level Executive Placement	http://www.c-levelexecs.com/
Information	Closing accounts	http://www.cra-arc.gc.ca/tx/bsnss/tpcs/lfvnts/clsccts-eng.html
Start-up	Community Economic Development Fund (CEDIF)	http://novascotia.ca/business/CEDIF/
Hire / Train	Internship	https://www.mitacs.ca/en/programs/accelerate#business
Information	Consulting & Training	http://www.streamfinancial.ca/
Hire / Train	Continuing Education Program	http://www.ednet.ns.ca/earlyyears/pd/ContinuingEducation.shtml
Other	Corporations Canada: Dissolving a corporation	http://corporationscanada.ic.gc.ca/eic/site/cd-dgc.nsf/eng/h_cs03935.html
Start-up; WC; Equip or Property	Credit Union Small Business Financing Program (Guarantee)	http://www.novascotia.coop/small-business-loan-guarantee-program/
Export	Cultural Industry Growth Program	http://canadabusiness.ca/eng/program/2012/
Information	Culture and Heritage - General Programs	http://cch.novascotia.ca/investing-in-our-future
Information	Customized services	http://www.statcan.gc.ca/reference/custom-personnalises-eng.htm
Information	Dairy Innovation Program	http://www.milkingredients.ca/index-eng.php?id=m282_147
R&D	Defence Industrial Research Program	http://www.drdc-rddc.gc.ca/en/partnerships.page
R&D	Development Innovation Fund	http://www.grandchallenges.ca/who-we-are/
R&D	Digital Media Tax Credit	http://www.novascotia.ca/finance/en/home/taxation/tax101/businessstax/corporateincometax/digitalmediataxcredit.aspx
Other	Duty Deferral Program	http://www.cbsa.gc.ca/import/ddred/menu-eng.html

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Funding Type	Program Name	Web
Hire / Train	Early Childhood Enhancement Grant	http://www.ednet.ns.ca/earlyyears/
Export	EDC - Foreign Buyer Financing	http://www.edc.ca/EN/Our-Solutions/Financing/Foreign-Buyer-Financing/Pages/default.aspx
Export; Other	EDC - Supplementary domestic credit insurance	http://www.edc.ca/EN/Our-Solutions/Financing/Pages/supplier-financing.aspx
WC; Export	EDC - Supplier Financing	http://www.edc.ca/EN/Our-Solutions/Financing/Pages/default.aspx
Export; Other	EDC Accounts Receivable Insurance	http://www.edc.ca/EN/Our-Solutions/Insurance/Credit-Insurance/Pages/comprehensive-credit-insurance-accounts-receivable-insurance.aspx
Export	EDC Export Guarantee Program	http://www.edc.ca/EN/our-solutions/financing/Pages/export-guarantee-program.aspx
Export	EDC Foreign Exchange Facility Guarantee	http://www.edc.ca/EN/Our-Solutions/Bonding-and-Guarantees/Pages/foreign-exchange-facility-guarantee.aspx
Export; Other	EDC Insurance solutions	http://www.edc.ca/EN/Our-Solutions/Insurance/Pages/default.aspx
Export	EDC Performance Bonding and Guarantees	http://www.edc.ca/EN/Our-Solutions/Bonding-and-Guarantees/Pages/default.aspx
Other	Ekagrata Private Equity	http://ekagratagroup.com/
WC; Startup	Emerging Music Business Program	http://filmandcreativen.ca/
Hire / Train	Employment Incentives Program (EIP)	http://www.wcb.ns.ca/Portals/wcb/EIP_brochure_2014.pdf
Other; Hire / Train	Employment Insurance and Work Force Reduction Program Due to Downsizing	http://www.servicecanada.gc.ca/eng/ei/employers/downsizing.shtml
Hire / Train	Energy Training Program for Students	http://energy.novascotia.ca/industry-development/energy-training-program
Information	entrepreneurs 3.0 (formerly Entrepreneurs Forum) Advisory Services	http://www.entrepreneurs3.com/advisory-sessions/

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Funding Type	Program Name	Web
Information	Entrepreneurs with Disabilities Network - Business Support	http://ednns.ca/
Information; R&D	Environmental Technology Verification	http://www.ec.gc.ca/scitech/default.asp?lang=En&n=9682E240-1
Hire / Train	Environmental Youth Corps	http://www.eco.ca/employers/internship-program/
Equip or Property	Equipment Financing	http://www.urquhartmacdonald.com/
Tax	Equity Tax Credit	http://www.novascotia.ca/finance/en/home/taxation/tax101/personalincometax/equitaxcredit/default.aspx
Information	E-services for business	http://www.cra-arc.gc.ca/esrvcs/srvce/tx/bsnss/menu-eng.html
Information	Eskasoni Business Support	http://www.eskasoni.ca/Business/
Export; Marketing; Information	Export Development Program for Music	http://musicnovascotia.ca/exportdevelopmentprogram
Export; Information	Export Distribution Centre Program	http://www.cra-arc.gc.ca/E/pub/gm/b-088/README.html
Export	Export Growth Program	http://www.novascotiabusiness.com/en/home/exportandtrade/egp.aspx
Information; Other	Exporters of Processing Services Program	http://www.cbsa-asfc.gc.ca/import/ddred/tab7-eng.html
Start-up; Marketing	FACTOR funding for the Recording Industry	http://www.canadabusiness.ca/eng/program/2554/
Start-up; WC	FarmNEXT: Startup	https://novascotia.ca/farmloan/farmnext/
Start-up; Equip or Property; Productivity / Efficiency	FCC Financing General	https://www.fcc-fac.ca/en.html
Other	First Angel Network Venture Capital	http://www.firstangelnetwork.ca/
Start-up; Information	Fishing Licence Loan Program - Fisheries Loan Board	http://novascotia.ca/fish/funding-programs/licence-loan/

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Funding Type	Program Name	Web
Start-up; Equip or Property	Fishing Vessel Loan Program - Fisheries Loan Board	http://novascotia.ca/fish/funding-programs/vessel-loan/
Information; Hire / Train	FITTSkills	http://www.novascotiabusiness.com/en/home/exportandtrade/fittskills/default.aspx
Information	Foreign Worker Program	http://novascotia.ca/lae/employmentrights/FW/ForeignWorker.asp
Information	Free and Secure Trade	http://www.cbsa-asfc.gc.ca/prog/fast-expres/menu-eng.html
Start-up	Futurpreneur - The Prince's Operation Entrepreneur	http://www.princescharities.ca/initiatives/the-princes-operation-entrepreneur/
WC; Other	Futurpreneur Expansion Program	http://www.futurpreneur.ca/en/
Start-up	Futurpreneur Momentum Mentoring program	http://www.futurpreneur.ca/en/mentorin-g/
Start-up	Futurpreneur Newcomer Program	http://www.futurpreneur.ca/en/get-started/financing-and-mentoring/newcomer/
Start-up	Futurpreneur Spin Master Innovation Fund	http://www.futurpreneur.ca/en/get-started/financing-and-mentoring/spin-master-innovation-fund/
Start-up	Futurpreneur Start-Up Program	http://www.futurpreneur.ca/en/get-started/
Export; R&D	Going Global Innovation	http://tradecommissioner.gc.ca/funding-financement/ggi-vmi/index.aspx?lang=eng
Hire / Train	Graduate to Opportunity Program	http://novascotia.ca/programs/graduate-to-opportunity/
Information	Greater Halifax Partnership - General	http://www.halifaxpartnership.com/en/home/default.aspx
Marketing; Other	Gros Morne Institute for Sustainable Tourism	http://www.gmist.ca/about/
WC; Equip or Property	High Risk Stream - Small Business Financing Program	https://www.cua.com/Business/CommercialLending/SmallBusinessFinancingProgram/
Hire / Train	Hiring Credit for Small Business	http://www.cra-arc.gc.ca/hiringcredit/

Funding Type	Program Name	Web
Hire / Train	Housing Internship Initiative for First Nations and Inuit Youth	http://entreprisescanada.ca/eng/program/2073/
Information; Hire / Train	HR Toolkit	http://workplaceinitiatives.novascotia.ca/nshrtoolkit/
Start-up; WC; Export; Equip or Property	HSBC	http://www.hsbc.ca/1/2/business
Start-up; WC; Equip or Property	Immigrant Stream - Small Business Financing Program	http://atlanticcreditunions.ca/products-services/your-business/special-loans-and-initiatives/
Export; Information	Import and Export Guides	http://www.cbsa-asfc.gc.ca/comm-eng.html
R&D	Industrial R&D Internship Program	http://www.nce-rce.gc.ca/ReportsPublications-RapportsPublications/IRDI-SRDI/ProgramGuide-GuideProgramme_eng.asp
R&D	Industrial Research Assistance Program (IRAP)	http://www.nrc-cnrc.gc.ca/eng/irap/services/financial_assistance.html
Export	Industry Growth Program	http://cch.novascotia.ca/investing-in-our-future/industry-growth-program
Hire / Train	Industry Training Program	https://nsapprenticeship.ca/employers-industry
R&D	Industry-Partnered Collaborative Research Program	http://www.cihr-irsc.gc.ca/e/44911.html
R&D	Innovacorp Clean Tech Pre-Investment Program	https://innovacorp.ca/investment
Start-up	Innovacorp Early Stage Commercialization Fund	https://innovacorp.ca/acceleration-initiatives/early-stage-commercialization-fund
Start-up; Other; R&D	Innovacorp I-3 Start-Up Competition	https://innovacorp.ca/acceleration-initiatives/i-3-technology-start-competition
Start-up; R&D	Innovacorp Nova Scotia First Fund	https://innovacorp.ca/investment
Start-up; Other	Innovacorp Start-Up Visa Program	https://innovacorp.ca/acceleration-initiatives/start-visa-program

Funding Type	Program Name	Web
Export	International Development Opportunities	http://www.novascotiabusiness.com/en/home/aboutus/default.aspx
Information	International Events and Convention Services Program	http://www.cbsa-asfc.gc.ca/services/ieei/cmt-cre-eng.html
Information	Invest in Canada	http://www.international.gc.ca/investors-investisseurs/index.aspx?lang=eng&menu_id=43
Export; R&D	Invest Nova Scotia	http://novascotia.ca/business/invest/
Other	ISANS - Immigration & Settlement Services	http://www.isans.ca/
Information	Job Bank	https://employers.jobbank.gc.ca/common-common/connexion-login-eng.aspx
Hire / Train	Job Creation Partnership	http://www.novascotia.ca/employmentnow-novascotia/programs/job-creation-partnerships.asp
Information	Job Descriptions: An Employer's Handbook	http://www3.hrsdc.gc.ca/NOC/English/NOC/2006/JobDescriptions.aspx
Start-up; WC; R&D	Knowledge Mobilization Initiative	http://www.nce-rce.gc.ca/Programs-Programmes/NCEKM-RCEMC/Index_eng.asp
Tax	Labour-Sponsored Venture Capital Tax Credit	http://www.novascotia.ca/finance/en/home/taxation/tax101/personalincometax/laboursponsoredventurecapitaltaxcredit.aspx
Hire / Train	LAE - WIPSI - Workplace Innovation & Productivity Skills Incentive	http://novascotia.ca/programs/workplace-innovation-productivity-skills-incentive/
Equip or Property; Hire / Train	Management Training Support for Women	http://www.cbdc.ca/en/nova-scotia-association-of-cbdcs/cbdc-coastal-business/programs/management-training-support-for-woman-mtsw
Information	Marketing Training Platform (on-line)	http://canadianbusinessstartups.com/
Equip or Property; R&D	Matching Investment Fund	http://www.milkingredients.ca/index-eng.php?id=127
Other	MERX Canadian Public Tenders	Show&TAB=1&PORTAL=MERX&State=1&hcode=0oAbh0Y4HyEmQfk9GqXIQw%3d%3d">http://www.merx.com/English/nonmember.asp?WCE>Show&TAB=1&PORTAL=MERX&State=1&hcode=0oAbh0Y4HyEmQfk9GqXIQw%3d%3d

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Funding Type	Program Name	Web
Start-up; WC; Equip or Property	Michelin Development Fund Financing	https://michelindevelopment.ca/
Hire / Train	Ministers Occupational Health and Safety Education Trust Fund	http://novascotia.ca/lae/healthandsafety/ohtrustfund.asp
Hire / Train	Mitacs Elevate	http://www.mitacs.ca/en?option=com_content&view=article&id=243&Itemid=6&lang=en/internship%3Fmid%3D10000469&pid=387
R&D	MITACS-Accelerate	http://www.mitacs.ca/en/programs/accelerate/program-details
WC; Export; R&D	Musication	http://www.musicaction.ca/tiki-index.php
Information; Other	My Payment	http://www.cra-arc.gc.ca/esrvcsrvce/tx/mypymnt/menu-eng.html
Information	New Brunswick Opportunities Network	https://nbon-rpanb.gnb.ca/welcome?language=En
R&D	NextGen Biofuels Fund	https://www.sdtc.ca/en/funding/funds/extgen
Export	NEXUS	http://www.cbsa-asfc.gc.ca/prog/nexus/menu-eng.html
Start-up	NORTHSTAR Trade Finance Inc.	http://www.northstar.ca/pages/welcome/
Start-up	Nova Scotia Business Development Program	http://www.novascotiabusiness.com/en/home/businesssupport/resourcesandfunding/default.aspx
Start-up; WC; Equip or Property	Nova Scotia Farm Loans	https://novascotia.ca/farmloan/products/
Information	Nova Scotia Nominee Program	http://novascotiaimmigration.com/move-here/
Equip or Property	NSBI - CRP - Capital Rebate Program	http://www.novascotiabusiness.com/en/home/invest/incentivesandtaxes/default.aspx
Information; Other; Hire / Train	NSBI - Investment Attraction	http://www.novascotiabusiness.com/en/home/locate/sectorinfo/default.aspx
Export	NSBI - Trade Missions	http://www.novascotiabusiness.com/en/home/exportandtrade/Trademissions/default.aspx

Funding Type	Program Name	Web
Other	NSTA - Festival & Events Marketing Program	https://tourismns.ca/festivals-and-events
Marketing	NSTA - Tools for Marketing a Tourism Business	http://novascotiaturismagency.ca/tools-marketing-your-tourism-business
Other	NSTA - Tour Operator Partnership Program	https://novascotiaturismagency.ca/funding-programs-2
Other	NSTA - Tourism Destination Development	http://novascotiaturismagency.ca/tourism-destination-development
R&D	NSTA - Tourism Development Investment Fund	https://tourismns.ca/intouch-tags/competitive-edge
Other	NSTA - Tourism Experiences Marketing Program	https://www.pdffiller.com/64118800-Tourism-Experiences-Marketing-Program-Guidelines-and----NSTA-
Information	NUANS Corporate name search	http://www.nuans-canada.ca/index1.html?gclid=COSqoeCKm80CFQ2QaQodnpgLUw
Other	Office of Small and Medium Enterprises	http://www.tpsc-pwgsc.gc.ca/app-acq/pme-sme/index-eng.html
Other	Office of the Superintendent of Bankruptcy Canada	http://www.ic.gc.ca/eic/site/bsf-osb.nsf/eng/home
Hire / Train	On-the-Job Training Program	http://www.wcb.ns.ca/Portals/wcb/OJT_brochure_2014.pdf
Start-up; Hire / Train	Opportunities Fund for Persons with Disabilities	http://www.servicecanada.gc.ca/eng/of/index.shtml
Information	Partners in Protection	http://www.cbsa-asfc.gc.ca/security-securite/pip-pep/menu-eng.html
Information; R&D	Partnership Options for Companies	http://www.nserc-crsng.gc.ca/Business-Entreprise/FundingPrograms-ProgrammeDeSubventions/index_eng.asp
Other	PEI tender opportunities	http://www.gov.pe.ca/finance/index.php3?number=1041973
Information	Perennia: new ideas in food & agriculture	http://perennia.ca/
Information	Price Pooling Program	http://www.agr.gc.ca/eng/?id=1289934791790

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Funding Type	Program Name	Web
Information	Procurement Services - Supplier Development	http://novascotia.ca/tenders/supplier-development.aspx
Other	Procurement Services (Nova Scotia)	http://www.novascotia.ca/tenders/default.aspx
Other	Procurement Strategy for Aboriginal Business	http://www.aadnc-aandc.gc.ca/eng/1100100032802/110010032803
Productivity / Efficiency	Productivity and Innovation Voucher Program	https://innovacorp.ca/acceleration-initiatives/productivity-and-innovation-voucher-program
Hire / Train	Productivity Business Skills	http://www.acoapeca.gc.ca/eng/Pages/Home.aspx
Information; Other	Professional Services (PS) Online	http://www.tpsgc-pwgsc.gc.ca/app-acq/sp-ps/index-eng.html
R&D	Proof of Principle Program	http://www.cihr-irsc.gc.ca/e/44911.html
Information	R&D Collaboration	http://www.crc.gc.ca/eic/site/069.nsf/eng/h_00009.html
Information	Record of Employment on the Web (ROE Web)	http://www.servicecanada.gc.ca/eng/services/ei/employers/roe/web/index.shtml
R&D; Productivity / Efficiency	Research and Development Program (waste diversion)	http://www.putwasteinitsplace.ca/business-and-academics.asp#.VdvpUPnIb9Q
R&D	Research and Development Tax Credit (Nova Scotia)	http://www.novascotia.ca/finance/en/home/taxation/tax101/businesstax/corporateincometax/researchanddevelopmenttax.aspx
Other	Residential Rehabilitation Assistance Program	http://www.cmhc-schl.gc.ca/en/ab/hoprfias/hoprfias_007.cfm
Information	RSBCONNECT	http://www.dal.ca/faculty/management/rsb/about/rsbconnect.html
Hire / Train	Science and Technology Internship Program	http://www.nrcan.gc.ca/careers/87
Hire / Train	Science Horizons Youth Internship Program	http://www.ec.gc.ca/scitech/default.asp?lang=En&n=B58899DC-1

Funding Type	Program Name	Web
R&D	Scientific Research and Experimental Development Tax Incentive Program (SRED)	http://www.cra-arc.gc.ca/txcrdt/sred-srde/menu-eng.html
Start-up; WC; Export; Marketing; Equip or Property	Scotia Bank	http://www.scotiabank.com/ca/en/0,,3,,00.html
Hire / Train	Sector Council Program	http://workplaceinitiatives.novascotia.ca/sector-council-program/
Start-up	Seed Capital Initiative	http://ceed.ca/get-started/fund-a-business/seed-capital-program/
Other	SELECT	https://select.pwgsc-tpsgc.gc.ca/index-eng.cfm?af=ZnVzZWFiJdGvbj1sb2dpbi5mYV9kc3BfaW50cm8=&lang=eng
Information	Self Employed Immigration Program	http://www.cic.gc.ca/english/immigrate/business/self-employed/index.asp
Start-up; Hire / Train	Self-Employment Program	http://www.novascotia.ca/employmentnovascotia/programs/self-employment.asp
Information	Selling to the Manitoba Government	http://www.manitoba.ca/mit/psb/buysell/selltovgov.html
Hire / Train	Skills Link	http://www.servicecanada.gc.ca/eng/epb/yi/yep/newprog/skillslink.shtml
Hire / Train	Skills Online Nova Scotia	http://www.coursepark.com/ns
Tax	Small Business Deduction	http://www.cra-arc.gc.ca/tx/bsnss/tpcs/crpnts/prv/ns/menu-eng.html
Start-up	Small Business Development Program	http://www.novascotiabusiness.com/en/home/exportandtrade/sbdp.aspx
Productivity / Efficiency	Small Business Energy Solutions	http://www.efficiencyns.ca/energy-solutions/small-business-energy-solutions/#tab2
WC; Equip or Property; R&D	Social Enterprise Stream - Small Business Financing Program	http://www.novascotia.coop/small-business-loan-guarantee-program/
R&D	Space Technology Development Program	http://www.asc-csa.gc.ca/eng/programs/stdp/default.asp
WC	SRED & Digital Media Tax Credit Financing	http://www.mentorworks.ca/blog/government-funding/funding-for-digital-media-09-2014/

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Funding Type	Program Name	Web
Information; Hire / Train	START Program	http://novascotia.ca/employmentnovascotia/programs/start.asp
Start-up; Information	Start Program	http://ceed.ca/event/start-smart-aug-20-2015/
R&D	Strategic Aerospace and Defence Initiative	http://ito.ic.gc.ca/eic/site/ito-oti.nsf/eng/h_00022.html
Hire / Train	Strategic Cooperative Education Incentive (SCEI)	http://novascotia.ca/programs/strategic-cooperative-education-incentive
Other	Stream Financial - Financial Management Outsourcing	http://www.streamfinancial.ca/
Hire / Train	Student Career Skills Development Program (SCSDP)	http://novascotia.ca/programs/student-summer-skills-incentive/
Other	Supplier Registration Information (SRI)	https://srissupplier.contractscanada.gc.ca/index-eng.cfm?af=ZnVzZWFljdGlvbj1yZWdpc3Rlcj5pbnRybyZpZD00&lang=eng
Information; Hire / Train	Supply Chain Essentials	http://www.learnsphere.ca/
Hire / Train	Supported Child Care Grant	https://novascotia.ca/coms/families/provider/documents/SCCG_Terms_and_Conditions.pdf
R&D	Sustainable Development Technology Fund	https://www.sdtc.ca/en?page=sdtech-funding-niche&hl=en_CA
Start-up; Tax	Tax Deduction for New Small Business (NS)	http://www.novascotia.ca/finance/en/home/taxation/tax101/businesstax/corporateincometax/news/smallbusinesstaxdeduction/default.aspx
Information	Tax information videos, events and seminars	http://www.cra-arc.gc.ca/vnts/menu-eng.html
WC	TCE Capital - General Financing	http://www.tcecapital.com/
WC; Marketing; Information; Equipment or Property; R&D	TD Bank	http://www.tdcanadatrust.com/products-services/small-business/smallbusiness-index.jsp
R&D	Technology Demonstration Program	http://www.ic.gc.ca/eic/site/ito-oti.nsf/eng/h_00837.html

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Funding Type	Program Name	Web
Other	Tenders - Selling to the Government of Newfoundland and Labrador	http://www.gpa.gov.nl.ca/tenders/index.html
Hire / Train; Productivity / Efficiency	The Eastlink TV Independent Production Fund	http://www.novascotiabusiness.com/en/home/businesssupport/resourcesandfunding/eastlinkTVIPF.aspx
Productivity / Efficiency	The LEAN + Energy Efficiency and Environment Program	http://www.cme-leaf.ca/
Information	Think Farm	http://novascotia.ca/thinkfarm/
Information	Tourism 1 to 1 Mentorship Program	http://www.tourismmentoring1to1.ca/
Marketing; Other	Tourism Toolkits	http://en.destinationcanada.com/resources-industry/tools
Information	Trade Market Intelligence	http://www.novascotiabusiness.com/en/home/exportandtrade/TMI.aspx
Information; Hire / Train	Training - Managers in Tourism Industry	http://emerit.ca/home
Marketing	Translation Assistance Program	http://alianco.ca/translation-services/translation-assistance-program/
Start-up	Ulnooweg Business Services Program	http://www.ulnooweg.ca/resources.php
R&D	Value-Added Manufacturing Program	http://www.putwasteinitsplace.ca/assets/RRFB_Funding_VAM.pdf
Information; Hire / Train	Welcoming Workplaces	http://workplaceinitiatives.novascotia.ca/welcomingworkplaces/
Hire / Train	Workplace Education Incentive (WEI)	http://workplaceinitiatives.novascotia.ca/workplace-education/
Hire / Train	Work-Sharing	http://www.servicecanada.gc.ca/eng/work_sharing/index.shtml
Marketing	Writers and Publishers Grant Programs	http://www.canadacouncil.ca/writing-and-publishing
Hire / Train	Young Canada Works in Both Official Languages	http://www.pch.gc.ca/eng/1359469433851/1359469516523%20-%20h1

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Funding Type	Program Name	Web
Other	Young Entrepreneur Development Initiative	http://www.acoapeca.gc.ca/eng/publications/FactSheetsAndBrochures/Pages/YoungEntrepreneurDevelopmentInitiative(YEDI).aspx
R&D; Hire / Train	Youth Employment Program	http://www.nrc-cnrc.gc.ca/eng/irap/services/youth_initiatives.html

Source: Nova Scotia Business Inc. (2016)